

Table I

AUM REPORT FOR THE QUARTER ENDED SEPTEMBER 30, 2011

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	3,897,985.13	4,057,235.29
Equity (other than ELSS)	1,364,997.62	1,402,419.68
Balanced	29,202.56	29,016.54
Liquid	1,352,077.60	1,834,369.09
Gilt	44,695.39	49,055.93
Equity - ELSS	130,273.53	136,479.34
GOLD ETF	9,323.31	9,729.99
Other ETF	93.48	98.60
Fund of Fund investing overseas	0.00	0
Fund of Funds Investing Domestic	6,152.54	6,924.51
Total	6,834,801.15	7,525,328.97

Table II

AUM REPORT FOR THE QUARTER ENDED SEPTEMBER 30, 2011

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	70%
Next 10 Cities	15%
Next 20 Cities	5%
Next 75 Cities	5%
Others	5%
Total	100%