

AUM REPORT FOR THE QUARTER ENDED DECEMBER 31,2011

Table I
Asset class wise disclosure of AUM & AAUM

Table II
Disclosure of percentage of AUM by geography

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	3,649,613.95	3,837,867.71
Equity (other than ELSS)	1,276,089.31	1,363,119.19
Balanced	29,779.98	29,975.64
Liquid	1,320,357.38	1,517,502.66
Gilt	56,777.44	44,506.03
Equity - ELSS	120,216.43	129,643.64
GOLD ETF	15,041.71	14,070.55
Other ETF	87.85	93.82
Fund of Fund investing overseas	0.00	0.00
Total	6,467,964.05	6,936,779.24

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	71%
Next 10 Cities	15%
Next 20 Cities	4%
Next 75 Cities	5%
Others	5%
Total	100%