

THE  
**PRUDENTIAL**  
INVESTOR

Assets Under Management Rs. 14,334.64 Crore  
(As on March 31, 2004)

**PRUDENTIAL** 

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# From the Managing Director



**Pankaj Razdan**  
*Managing Director*

The Indian mutual fund industry is today within touching distance of Rs. 150,000 lakh crore of assets under management. Prudential ICICI AMC manages about 11% of these assets, a market share built in a short span of 5 years, through a single-minded focus on creating and nurturing investors' trust in the asset management business. As I took the baton in January this year, I am deeply aware of the responsibility of steering this business on its path to emerging from good to great. The industry, as well as Prudential ICICI, are on the threshold of consolidating gains of the past and focusing on the opportunities of the future. At the center of this endeavour is the investor, and we believe that every effort of ours - in product innovation, operating efficiency, investment performance, service standards, technology applications and knowledge initiatives will be driven by this focus. In my first communication to you, I thought it important to reiterate this commitment.

Expect the unexpected could well be the description of the equity and debt markets in the first quarter of 2004. After reaching an all time high in January 2004, the equity market began to exhibit volatility before the IPO season, and came off rather sharply in March, creating near panic. Silencing all critics on the quantum of the issues and their bunching, investors lapped up the IPOs, reinforcing our long-held belief that the potential of this market is much larger than what we currently see. As the dust settled and liquidity began to flow again, the quarter ended with the markets looking up again. In the debt markets too, at the beginning of the quarter it looked certain that interest rates had bottomed out. The rates moved north in February, with inflation numbers continuing to nudge 6% and indications that credit may be picking up. By the end of the quarter, inflation fell back to 4.3% and 10-year benchmark that had moved over 5.32% settled back to 5.14%, riding an unprecedented appreciation in the rupee.

2004 promises to be filled with newer opportunities for investors. The appreciating rupee and the consistent increase in inflows, along with the comfort of the \$110bn reserves, has prompted the RBI to loosen the purse strings on dollar investments by Indians. Though limited, the \$25,000 investment that has been approved, provides the opportunity to internationally diversify the portfolio. This has happened at a time when recovery is the story across the world's largest

markets, from US and United Europe to Japan. Emerging markets from Chile to Russia and Korea are already there with high growth numbers. The relative resilience of Asian markets to dollar depreciation, and the export driven growth in the area, creates a unique opportunity to investors to participate in these markets through pooling vehicles like mutual funds. Another area of promise is the commodity market, where innovations are happening rapidly. With the ironing out of the remaining limitations in creating asset-based securities and derivatives, these markets should enable investors to take advantage of opportunities in commodity trading. Mutual funds will be ready to offer products as enabling regulations are in place.

The fundamental story in the equity markets is strong, and has been reinforced by the encouraging GDP growth numbers - entering the double-digit zone in Q3 at 10.4%. The ensuing result season is expected to be encouraging, particularly for the core manufacturing sector. The monsoon expectations will be known soon after, and the growth rates for agriculture will become clearer. Services sector seems poised for a high growth, with indicators in tourism, transport and telecom significantly up. Before the year is out, we will have the WTO story playing up in the textile, pharmaceuticals and a number of export-oriented sectors. Equity markets thus seem well set for a long-term haul, and equity funds remain the best bet to capture these opportunities.

Our equity funds as a category have outperformed the market indices, in each quarter of the last fiscal, establishing their credentials in timing and selection of investments. Volatility of the kind we have seen this quarter, only makes the case stronger for mutual funds as a preferred route to equity markets.

Investors seem to approach the equity and debt markets with a notion of either-or. That need not be the case. The base case for debt will continue to hold in an asset allocation, given the income needs of investors, irrespective of the level of return in the debt market. It can only be hoped that a managed debt portfolio will add value from trading gains, yield spreads and credit spreads. Investors have shown a marked preference for hybrid products that invest a portion in equity.

Mutual funds have the flexibility to design products that enable such combinations at lower cost and convenience. If allocations can also be tuned to identified needs and preferences, investing becomes simpler - as has been the case with our Pru-ICICI Advisor series. The Pru Investor Care Quotient is a powerful tool to enable investors to choose an asset allocation that suits them.

While we will continue to innovate in enabling investors build their wealth, we rely on you to further better what we attempt. Happy investing!



**Dileep Madgavkar**  
Chief Investment Officer

## Debt Market

Interest rates remained range bound in the quarter with intermittent volatility in the month of February. The 10 year benchmark government security hit a high yield of 5.35% during the quarter, but the market ended in a bullish note, with the closing at 5.15% against 5.13% on December 2003.

The main themes that dominated the market were that of systemic liquidity, impact of market stabilisation bonds and government borrowing, trends in inflation, possibility of increase in international interest rates and timing/extent of corporate credit off-take. These are events that will continue to provide challenges to interest rates through the year.

Systemic liquidity has been high in the first quarter, with overnight repos touching over Rs. 60,000 cr. This was largely on account of overseas flows, and successful and early completion of the borrowing programme. Overseas flows by nature of software exports, remittances, portfolio investments and borrowings (including ECBs by corporate) have led to an increase in foreign exchange reserves by US \$ 8 billion in the quarter to reach \$110 billion as at March 19, 2004, This is despite the trade deficit widening to US \$ 15.5 billion (April 2003- Feb 2004) against US \$ 8 billion in the same period last year. The Re also strengthened against the US \$, to close the quarter at Rs 43.60 / US \$ against Rs. 45.61 as at end December and Rs. 47.5 a year ago. In fact, this strengthening rupee view can lead to further inflows from NRIs. Robust tax collections and success with divestments have led to strong cash flows in the government account. The Government also has large surplus balances with RBI.

The Government of India's budgeted borrowing programme for the year (net borrowings of Rs. 90,502 cr) allayed concerns over supply in the next year. The market also received the news of the market stabilisation scheme (to sterilise excess liquidity in the system) favourably. The RBI is looking at Rs. 60,000 cr of issuances under this scheme. In the first quarter, there will be issuances of Rs. 35,500 cr in the nature of T-Bills (including 91 day which amounts to Rs. 19,500 cr) as well as 1-2 year bonds, and issue according to RBI, will be determined by "market conditions". The market was comforted from the fact that RBI will look at keeping systemic liquidity to ensure stability of markets.

Inflation was another aspect that was looked at by the market. Inflation, led by increase in commodity prices as well as an unusual increase (given the favourable monsoons) in prices of food items, ruled high for the quarter peaked at 6.63% (y-o-y) during the quarter. However, due to base effect from last year's numbers as well as some decline in prices of food items, inflation figures declined to 4.78% during the quarter end. It should be noted that there have been no increase in domestic fuel prices despite higher international crude oil price. If this increase comes through (international oil prices appear to be firm), this is likely to impact inflation, though there will be some cushion from strengthening Rupee. There are early signs of pricing power for manufacturers, and if demand continues at the current robust pace, this could cause higher inflation going forward. Duty cuts could also lead to decline in inflation.

Global growth estimates for 2004 have been upgraded several times with positive surprises from US and Japan; there are still some that doubt the sustainability of this international growth over a long term (since in developed countries such as the US, growth has been mainly on account of short term measures such as tax cuts). Bank of England raised its interest rates during the quarter, but it appears that globally, benchmark rates are likely to remain soft.

The other aspect is that of pick up in corporate credit. Anecdotal evidence suggests that corporate are operating at high capacity utilisation, and efficiency improvements are gradually likely to plateau entailing corporate investments. Anticipating this, and due to liquidity premiums, AAA credit spreads have remained in the 75-90 bps. However, prime rated corporates, can still access large quantum of international funds (through various borrowings) at lower costs than domestic borrowing unless capped by RBI. Retail growth and growth in SME segment would be key in terms of domestic liquidity. Improved monsoons could also lead to an increase in food credit that will take out some liquidity.

To start with, at current levels for 10-year gilts, there is some discomfort with the absolute yield levels. The interpretation of economic fundamentals by various market participants is going to lead to volatility. Sentiment, as always, is going to play an important role in determining short-term market movements. Given all the fundamentals, it is more likely that the interest rates will be range-bound in the medium term, rather than trend as in the past. In the near term, we expect yields to decline. We would therefore look to invest with good emphasis on portfolio liquidity. Our funds continue to perform well.

## Equity Market:

After a continuous rise between May 2003 and January 2004, the equity markets corrected during the January - March 2004 quarter. (The S&P CNX NIFTY on 30th April 2003 was 934; this peaked in January 2004 at 1449 - a rise of 155%). The performance of the leading benchmark indices (sorted on a three month basis), as well as a comparison with global indices, is given below:

Global Indices	1 mth	3 mths	1 year
Taiwan Weighted (Taiwan)	-3.4%	10.7%	50.9%
Nikkei 225 (Japan)	6.1%	9.7%	46.9%
MSCI Emerging Market Free	0.9%	8.9%	77.0%
Kospi (Korea)	-0.3%	8.6%	64.4%
MSCI Asia Pacific Free (ex Japan)	-0.8%	6.4%	59.3%
Straits Times (Singapore)	-1.6%	5.3%	46.6%
Hang Sang Index (Hong Kong)	-8.8%	0.8%	46.9%
NASDAQ Composite (US)	-1.8%	-0.5%	48.7%
Dow Jones Ind. Averages (US)	-2.1%	-0.9%	29.6%
FTSE 100 (UK)	-2.4%	-2.0%	21.4%
BSE Sensex (India)	-1.4%	-4.3%	83.4%
S&P CNX Nifty (India)	-1.6%	-5.7%	81.1%

(Source is Bloomberg and Morgan Stanley)

Except for a weak March, overall the quarter was good across the world. In the domestic market, Foreign Institutional Investors (FI) investments continued at a good pace even though the market declined. For the first quarter of the year, net FI inflows into equity was US \$ 2.9 billion, of which \$ 1.4 billion came in the month of March alone (including subscription to IPOs).

During the quarter, the market corrected after a continuous 8-month rise. As we had mentioned in our last write up, such corrections are par for the course. There was also a large increase in equity supply by way of public offering of public sector stocks. These offerings by the Government of India were met with a positive response. Finally, during periods of correction, a large set of investors look to time the market, and when the market turns positive, typically one sees a large flow of funds leading to buying into momentum.

The fundamentals remain good. Led by a rebound in the agricultural sector GDP estimates have been repeatedly revised upwards. The GDP growth has also been helped by growth in consumption demand (aided by penetration of financial services and low interest rate regime) as well as continued growth in services. GDP growth estimates currently range above 8% for 2003-04 against 4.3% in 2002-03. While part of the growth was due to rebound in agriculture, early estimates for 2004-05 range at 7% driven mainly by industrial growth. Services growth is led by double-digit growth in "Trade, Hotels, Transport and Communication Segment" which has high employment intensity. After two years, the core infrastructure index showed a double-digit growth (at 11.3% for February 2004 (y-o-y)). The GOI's investment proposals in rural infrastructure (including irrigation projects) bode well for the long term.

	2003-04			2002-03
	Q3	Q2	Q1	Annual
Agricultural Sector	16.9%	7.4%	1.7%	-5.2%
Industrial Sector	6.8%	6.3%	5.8%	6.2%
Services Sector	8.7%	9.5%	7.4%	7.2%
Gross Domestic Product	10.4%	8.4%	5.7%	4.0%

(Source: IDBI Capital Fixed Income Research)

The sector fundamentals remain good. Automobile growth continues at a good pace, with the CV sector showing 40% growth (April 2003- February 2004 year on year), and cars and UVs showing 28% growth led replacement demand, thrust on infrastructure and availability of retail finance at low interest rates. Order book for the companies in the capital goods sector is better than ever, with recent build-up in corporate orders as well. Commodity prices have increased significantly, and leading Indian companies in the metal sector will be beneficiaries due to availability of quality raw material, low cost of operations on account of integrated operations and reasonably strong balance sheets. Sentiment in steel sector stocks was affected by duty cuts and news that Indian steel companies had capped prices. Pharmaceutical sector continues on its export led growth story, though valuations at times run ahead of fundamentals based on expected breakthrough in the generics market. The fundamentals, again, remain good. Cement prices have seen gradual upswing led by demand. Banks have managed to maintain spreads through their retail portfolio, and should benefit when SME demand picks up (though margins may fall). IT Sector companies have seen traction in volume growth despite the politically motivated "BPO backlash" in the US, and the recent appreciation of the rupee could cause decline in margins. IT Services and FMCG sector stocks were under-performers in the quarter.

Valuations are attractive compared to historic past, as well as on an absolute basis. Interest rates are likely to remain range-bound and soft, and that should encourage flows into equity. Besides, the large IPOs would increase the free float of equities, and this should further encourage FI flows. Indian corporates have continued to out-perform projections, and this has forced re-rating of stocks. The markets will react to the results declared by corporates, but overall given the fundamentals, we expect the numbers to be good. Equities offer an opportunity to create wealth in the long term, but only if the investments remains systematic rather than look to time the market or play the momentum. Our funds continue to be well positioned through bottom-up fundamentals to capture upside in equity markets.

## WHO SHOULD INVEST

those who are seeking to earn better returns on their idle money and getting their money back in just one business day, should they need it

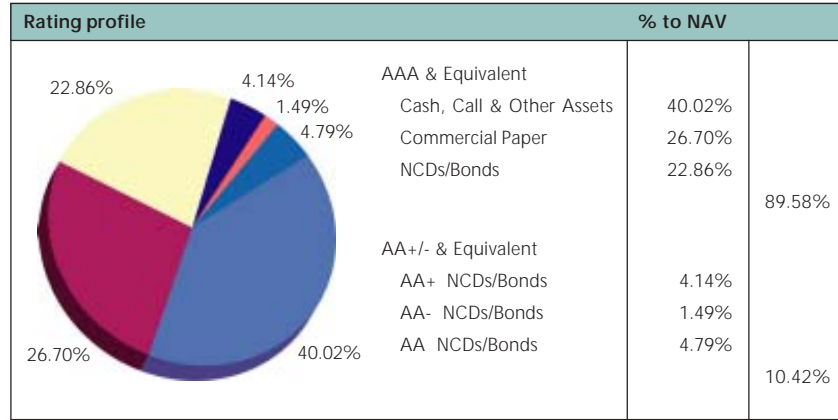
INVESTMENT HORIZON

1 day - 1 month

Figure as on 31st March, 2004

Fund Size..... Rs. 4,687.79 Crores

Average Maturity®..... 50 Days



### Performance Record (Liquid Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Liquid Plan	Benchmark Index <sup>^</sup>
31-Mar-04		15.5789		
31-Mar-03	Last 1 year (366 days)	14.8729	4.73% <sup>2</sup>	4.34% <sup>2</sup>
31-Mar-01	Last 3 years (1096 days)	12.9255	6.84% <sup>2</sup>	*
31-Mar-99	Last 5 years (1827 days)	10.7394	9.00% <sup>2</sup>	*
24-Jun-98	Since allotment (2107 days)	10.0000	7.98% <sup>1</sup>	*

<sup>1</sup>CAGR, 2-Annualised Return \* -The Crisil Liquid Fund Index data is available only from 31-Mar-02  
<sup>^</sup> - Cril Liquid Fund Index

Note : For computation of returns the allotment NAV has been taken as Rs. 10.00

None of the past results shown should be considered a representation of future performance

### Dividend History from Oct-03 onwards (Dividend Reinvestment Option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend (Rs)
6-Oct-03	10.0000	11.8386	0.00740
13-Oct-03	10.0000	11.8404	0.00890
20-Oct-03	10.0000	11.8403	0.00880
27-Oct-03	10.0000	11.8403	0.00880
3-Nov-03	10.0000	11.8408	0.00920
10-Nov-03	10.0000	11.8403	0.00880
17-Nov-03	10.0000	11.8398	0.00830
24-Nov-03	10.0000	11.8399	0.00840
1-Dec-03	10.0000	11.8399	0.00960
8-Dec-03	10.0000	11.8397	0.00930
15-Dec-03	10.0000	11.8399	0.00840
22-Dec-03	10.0000	11.8399	0.00840
29-Dec-03	10.0000	11.8398	0.00830
5-Jan-04	10.0000	11.8396	0.00810
12-Jan-04	10.0000	11.8399	0.00830
19-Jan-04	10.0000	11.8399	0.00830
27-Jan-04	10.0000	11.8414	0.00970
3-Feb-04	10.0000	11.8396	0.00810
9-Feb-04	10.0000	11.8385	0.00710
16-Feb-04	10.0000	11.8398	0.00820
24-Feb-04	10.0000	11.8411	0.00940
2-Mar-04	10.0000	11.8397	0.00820
8-Mar-04	10.0000	11.8383	0.00680
15-Mar-04	10.0000	11.8399	0.00830
22-Mar-04	10.0000	11.8401	0.00840
30-Mar-04	10.0000	11.8526	0.00980

## PORTFOLIO

Name	Agency	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed - Non Traded)</b>					
Exim Bank	CRISIL	AAA	6000	6274.65	1.34%
HDFC	CRISIL	AAA	3000234	5417.44	1.16%
Reliance Industries	CRISIL	AAA	1235033	4669.42	0.99%
IDBI	CRISIL	AA+	2000	2005.4	0.43%
Gujarat Ambuja	FITCH	INDAAA	14	1405.06	0.30%
IDBI	ICRA	LAA	20000	1001.46	0.21%
Panatone Finvest ^	CRISIL	AAA(SO)	65	6503.82	1.39%
<b>NCDs/Bonds(UnListed)</b>					
GE Capital	CRISIL	AAA	295	29527.54	6.30%
Citibank	CRISIL	AAA(SO)	155	14925.22	3.18%
IDBI	ICRA	LAA	10500	10509.99	2.25%
Ashok Leyland Finance	CRISIL	AA-	70	7000	1.49%
Mahindra & Mahindra Financial Services	CRISIL	AA	65	6500	1.38%
Citicorp Finance	CRISIL	AAA	5000	5017.04	1.08%
Kotak Mahindra Primus	ICRA	MAA+	5000	5000	1.07%
Kotak Mahindra Investment	ICRA	A1+	400	4000	0.85%
Development Credit Bank	CRISIL	P1+SO	25	2523.64	0.54%
Kotak Mahindra Primus	CRISIL	P1+	2500	2500	0.53%
Mahindra & Mahindra Financial Services	CRISIL	P1+	25	2500	0.53%
Citicorp-Maruti	CRISIL	AAA	2345000	2347.55	0.49%
Balrampur Chini Mills	ICRA	A1+	20	2000	0.43%
Rabo India Finance	CRISIL	AAA	20	2000	0.43%
Cholamandalam Investment & Finance	ICRA	MAAAA	1000940	1957.56	0.42%
Tata Iron & Steel	CRISIL	AAA	16	1614.48	0.34%
Kotak Securities	FITCH	AAIND	15	1502.96	0.32%
Citicorp-Maruti	ICRA	MAAAA	10	1000	0.21%
Larsen & Toubro	CRISIL	AA+	10	1000	0.21%
TVS Finance	FITCH	AAAIND	10	971.47	0.21%
Ramco Industries	ICRA	A1+	1000	1000	0.21%
Hero Honda Finlease	CRISIL	P1+	10	1000	0.21%
Global Trade Finance	CRISIL	P1+	10	1000	0.21%
Indian Railway Finance	CRISIL	AAA	850000	858.93	0.18%
Kotak Securities	FITCH	F1+	8	800.23	0.17%
Citifinancial Retail Services	ICRA	A1+	720000	721.3	0.15%
Apeejay Finance Group	ICRA	MAAAA(SO)	100	530.12	0.11%
GE Capital	CRISIL	P1+	5	500.22	0.11%
Rabo India Finance	CRISIL	P1+	5	500.05	0.11%
Ashok Leyland Finance	CRISIL	P1+	5	498.17	0.11%
Citi Financial Consumer Finance India	CRISIL	AAA	100	100.06	0.02%
Exide Industries	ICRA	MAAAA	1	100.83	0.02%
IDBI ^	CRISIL	AA+	5000	5009.49	1.07%
Kotak Mahindra Primus ^	ICRA	MAA+	4900	4900	1.04%
Mahindra & Mahindra Financial Services^	CRISIL	AA	45	4479.53	0.95%
Citi Financial Consumer Finance India ^	CRISIL	AAA	1500	1500	0.32%
Citicorp-Maruti ^	ICRA	MAAAA	1000000	1000	0.21%
<b>Commercial Paper(UnListed)</b>					
Kotak Mahindra Bank	CRISIL	P1+	5010840	19071.65	4.07%
Exim Bank	CRISIL	P1+	2242978	16618.72	3.54%
IDFC	ICRA	A1+	2481	12068.11	2.57%
IPCL	CRISIL	P1+	2310	11241.6	2.39%
Citicorp Finance	CRISIL	P1+	2200	10614.17	2.26%
Panatone Finvest	CRISIL	P1+	2200	10540.88	2.25%
HDFC	ICRA	A1+	1968	9507.84	2.03%
Power Finance Corporation	ICRA	A1+	1500	7420.03	1.58%
HDFC	CRISIL	P1+	1500	7221.48	1.54%
GE Capital	CRISIL	P1+	1000	4788.4	1.03%
Development Credit Bank	CRISIL	P1+	5000000	4819.23	1.02%
Citi Financial Consumer Finance India	CRISIL	P1+	700	3379.01	0.72%
Larsen & Toubro	CRISIL	P1+	500	2417.64	0.52%
IDFC	CRISIL	P1+	400	1938.84	0.41%
Cholamandalam Investment & Finance	CRISIL	P1+	935155	1686.46	0.36%
Techpacific (India)	CRISIL	P1+	200	987.1	0.21%
Indian Hotels	ICRA	A1+	925000	921.95	0.20%
Cash, Call & Other Assets				187604.83	40.02%
<b>Total</b>					<b>100.00%</b>

^ Derivatives

### Fund manager's commentary

Despite significant flows in the quarter, the liquid plan continued to perform well. The plan's emphasis is

on steady day-on-day returns. While the average portfolio maturity was maintained, the proportion of liquid money market papers were also increased to have a highly liquid portfolio.

# Short term PLAN

## WHO SHOULD INVEST

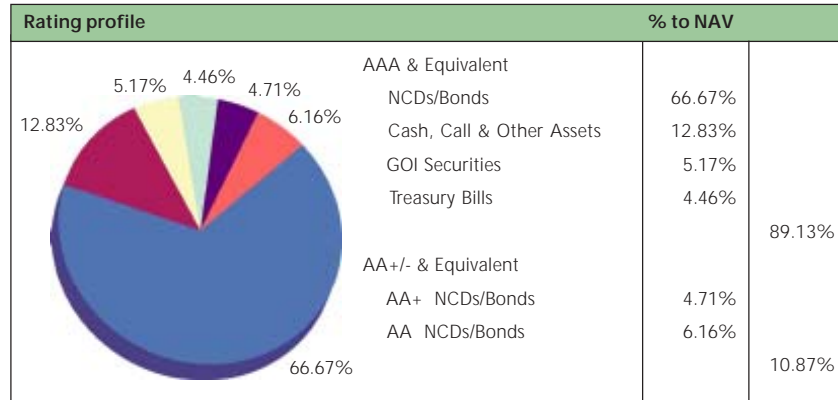
those who are seeking to reduce volatility and at the same time, want to enjoy liquidity and returns

INVESTMENT HORIZON 1 months - 3 months

Figure as on 31st March, 2004

Fund Size.....Rs. 1,176.93 Crores

Average Maturity®.....1.6 years



### Performance Record (Short Term Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Short Term Plan <sup>1</sup>	Benchmark Index <sup>1</sup> ^
31-Mar-04		11.9440		
31-Mar-03	Last 1 year (366) days	11.2323	6.32%	5.78%
25-Oct-01	Since allotment (888) days	10.0000	7.57%	*

\* - The Crisil Bond Fund Index data is available only from 31-Mar-02  
 ^ - Crisil Short Term Bond Fund Index <sup>1</sup>-CAGR  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

### Dividend History from April 2003 (Short Term Plan - Monthly Dividend option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend / Units
30-Apr-03	10.00	10.6154	0.0415 per unit
29-May-03	10.00	10.6474	0.0504 per unit
26-Jun-03	10.00	10.6400	0.0488 per unit
30-Jul-03	10.00	10.6473	0.0551 per unit
29-Aug-03	10.00	10.6589	0.0654 per unit
29-Sep-03	10.00	10.6302	0.0495 per unit
31-Oct-03	10.00	10.6287	0.0386 per unit
31-Dec-03	10.00	10.6668	0.0723 per unit
30-Jan-04	10.00	10.6055	0.0180 per unit
27-Feb-04	10.00	10.6096	0.0279 per unit
29-Mar-04	10.00	10.6446	0.0390 per unit

## PORTFOLIO

Name	Agency	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed)</b>					
Power Finance Corporation	CRISIL	AAA	2000	2025.08	1.72%
<b>NCDs/Bonds (Listed - Thinly Traded)</b>					
Panatone Finvest	CRISIL	AAA	40	4076.75	3.46%
Grasim Industries	CARE	AAA	40	2043.21	1.74%
HDFC	CRISIL	AAA	100	1006.76	0.86%
Indian Railway Finance	CRISIL	AAA	700000	722.77	0.61%
<b>NCDs/Bonds (Listed - Non Traded)</b>					
Reliance Industries	CRISIL	AAA	2500010	3835.29	3.26%
Exim Bank	CRISIL	AAA	25	2521.72	2.14%
Powergrid Corporation	CRISIL	AAA	1000090	2327.95	1.97%
NALCO	CRISIL	AAA	600000	2179.68	1.85%
ACC	ICRA	LAA	20	2072.21	1.76%
Indian Railway Finance	CRISIL	AAA	1500000	1656.27	1.41%
INDAL	CRISIL	AAA	15	1642.27	1.40%
State Bank Of India	FITCH	INDAAA	1500	1600	1.36%
IDFC	ICRA	LAAA	6	1083.77	0.92%
ICICI Bank	CRISIL	AAA	10000	573.23	0.49%
Indian Railway Finance	ICRA	LAAA	5	548.97	0.47%
Gujarat Ambuja	CRISIL	AA+	500000	516.84	0.44%
Hindalco Industries	FITCH	INDAAA	93	468.52	0.40%
Hindalco Industries	CRISIL	AAA	38	59.11	0.05%
Exim Bank ^	CRISIL	AAA	15	1513.81	1.29%
Panatone Finvest ^	CRISIL	AAA(SO)	10	1002.12	0.85%
<b>NCDs/Bonds(UnListed)</b>					
Citi Financial Consumer Finance India	CRISIL	AAA	7850	7999.77	6.79%
Citicorp Finance	CRISIL	AAA	4500	4693.38	3.99%
IDBI	CRISIL	AA+	450	4500.39	3.82%
IDBI	ICRA	LAA	4000	4045.92	3.44%
Citicorp Finance	CRISIL	AAA(SO)	50	3866.88	3.29%
NABARD	ICRA	LAAA	300	3011.71	2.56%
Kotak Mahindra Bank	CRISIL	AAA(SO)	25	2519.59	2.14%
Citibank	CRISIL	AAA(SO)	25	2476.01	2.10%
People Financial Services	CRISIL	AAA(SO)	45	2226.43	1.90%
Development Credit Bank	CRISIL	P1+SO	20	2023.81	1.72%
Rabo India Finance	CRISIL	AAA	20	2020.36	1.72%
Ashok Leyland Finance	CRISIL	AAA(SO)	33	1995.34	1.69%
Hindalco Industries	CRISIL	AAA	1000005	1611.89	1.37%
BASF	ICRA	LAAA	15	1509.89	1.28%
Indian Railway Finance	CRISIL	AAA	1000000	1040.23	0.88%
Sundaram Finance	ICRA	MAAAA	1000	1028.95	0.87%
Mahindra & Mahindra Financial Services	CRISIL	AA	10	1009.1	0.86%
Tata Motors	CRISIL	AAA(SO)	26	941.97	0.80%
Exide Industries	ICRA	MAAAA	8	806.67	0.69%
Powergrid Corporation	CRISIL	AAA	30	789.19	0.67%
People Financial Services	ICRA	LAAA(SO)	21	753.09	0.64%
Larsen & Toubro	CRISIL	AA+	5	534.06	0.45%
Citicorp-Maruti	CRISIL	AAA	500000	519.11	0.44%
Tata Motors	CRISIL	P1+SO	10	299.37	0.25%
Standard Chartered	CRISIL	P1+SO	8	206.59	0.18%
India Infrastructure Developers	CRISIL	AA	4	117.46	0.10%
Rabo India Finance ^	CRISIL	AAA	30	3023.98	2.57%
Citi Financial Consumer Finance India ^	CRISIL	AAA	1100000	1109.26	0.94%
GE Capital ^	CRISIL	AAA	1100000	1109.09	0.94%
<b>GOI Securities</b>					
8.07% GOI 2017		Sovereign	2500000	3109.25	2.64%
7.46% GOI 2017		Sovereign	2500000	2982.5	2.53%
<b>Treasury Bills</b>					
364 Treasury Bills		Sovereign	2075000	2064.44	1.75%
364 Treasury Bills		Sovereign	2000000	1977.52	1.68%
364 Treasury Bills		Sovereign	1235000	1211.03	1.03%
Cash, Call & Other Assets				15099.98	12.83%
<b>Total</b>					<b>100.00%</b>

^ Derivatives

### Fund manager's commentary

The average maturity of the portfolio was kept at the lower end of our range through the first half of the quarter and increased marginally towards the end of the quarter mainly through changes in allocation to

longer gilts. The emphasis continues to be on capturing maximum term premium advantages through investment in short term (1 - 2 year) corporate bonds with limited duration targeting through liquid long - term gilts. a certain percentage is also invested in higher yielding illiquid short term bonds.

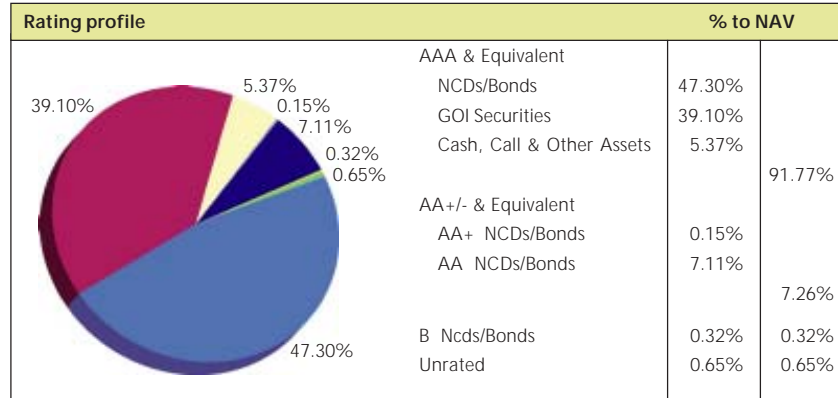
**WHO SHOULD INVEST**

those who are looking at creating an ideal balance between maximising returns and yet minimising risk

INVESTMENT HORIZON 6 months & more

Figure as on 31st March, 2004

Fund Size..... Rs.2,315.44 Crores Average Maturity@..... 5.41 years



# - IPCL

**Performance Record (Income Plan - Growth Option)**

Date	Period	NAV (Rs)	Returns	
			Income Plan <sup>1</sup>	Benchmark Index <sup>^1</sup>
31-Mar-04		19.6661		
31-Mar-03	Last 12 months (366 days)	18.0347	9.02%	8.80%
31-Mar-01	Last 3 years (1096 days)	13.85	12.39%	*
31-Mar-99	Last 5 years (1827 days)	10.91	12.49%	*
9-Jul-98	Since allotment (2092 days)	10.00	12.52%	*

<sup>1</sup> CAGR, <sup>^</sup> - Crisil Composite Bond Fund Index  
\* - The Crisil Composite Bond Fund Index data is available only from 31-Mar-02  
Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

**Dividend History (Income plan - Half yearly Dividend Option)**

Record Date	Face Value (Rs)	NAV (Rs)	Dividend /Units
30-Jun-99	10.00	11.2900	1.08 per unit
16-Mar-00	10.00	11.1000	0.84 per unit
25-Sep-00	10.00	10.4900	0.35 per unit
22-Mar-01	10.00	10.8700	0.55 per unit
21-Sep-01	10.00	10.8500	0.60 per unit
15-Mar-02	10.00	11.1600	0.80 per unit
30-Sep-02	10.00	10.8575	0.45 per unit
16-Apr-03	10.00	11.2236	0.60 per unit
25-Sep-03	10.00	11.0634	0.4580 per unit
18-Mar-04	10.00	11.7292	0.1618 per unit

**Dividend History (Income plan - Quarterly Dividend Option)**

Record Date	Face Value (Rs)	NAV (Rs)	Dividend /Units
26-Jun-03	10.00	11.4433	0.2305 per unit
25-Sep-03	10.00	11.5051	0.2852 per unit
24-Dec-03	10.00	11.3088	0.1098 per unit
18-Mar-04	10.00	11.2524	0.0612 per unit

The above dividend from April'03 is net of Distribution tax.

**PORTFOLIO**

Name	Agency	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed)</b>					
Reliance Industries	CRISIL	AAA	650	6652.80	2.87%
Power Finance Corporation	CRISIL	AAA	5000	5062.70	2.19%
<b>NCDs/Bonds (Listed - Thinly Traded)</b>					
Grasim Industries	CARE	AAA	210	5754.89	2.48%
NABARD	CRISIL	AAA	300	3025.16	1.31%
IPCL	CRISIL	AA	100	1103.30	0.48%
Bharat Heavy Electricals	CRISIL	AAA	10	1084.47	0.47%
LIC Housing Finance	CRISIL	AAA	10	1087.90	0.47%
Indian Railway Finance	CRISIL	AAA(SO)	1000000	1080.64	0.47%
Reliance Industries	CRISIL	AAA	100	1071.13	0.46%
HDFC	CRISIL	AAA	100	1006.76	0.43%
Power Finance Corporation	CRISIL	AAA	500000	531.08	0.23%
Powergrid Corporation	CRISIL	AAA	10	270.92	0.12%
<b>NCDs/Bonds (Listed - Non Traded)</b>					
HDFC	CRISIL	AAA	3500500	9027.38	3.90%
Reliance Industries	CRISIL	AAA	5000020	6315.75	2.72%
ICICI Bank	ICRA	LAAA	110000	6069.20	2.62%
State Bank Of India	CRISIL	AAA	5100000	5687.02	2.46%
Power Finance Corporation	CRISIL	AAA	4300	4723.93	2.04%
Indian Railway Finance	ICRA	LAAA	40	4391.75	1.90%
Citibank	CRISIL	AAA	31	3743.58	1.61%
Indian Railway Finance	CRISIL	AAA	2500051	3398.69	1.47%
Hindalco Industries	FITCH	INDAAA	600	3281.34	1.42%
Grasim Industries	CARE	AAA	50	2894.10	1.25%
BPCL	CRISIL	AAA	1015	2735.73	1.18%
LIC Housing Finance	CRISIL	AAA	20	2230.64	0.96%
IDFC	ICRA	LAAA	4	2185.82	0.94%
Exim Bank	CRISIL	AAA	20	2099.80	0.91%
ACC	ICRA	LAA	150	1658.79	0.72%
IPCL	Unrated		21	1501.43	0.65%
Powergrid Corporation	CRISIL	AAA	1000010	1333.82	0.58%
Abn Amro Bank	CRISIL	AAA	9	1049.06	0.45%
Konkan Railway	CRISIL	AAA(SO)	50000	580.17	0.25%
Bank Of Baroda	ICRA	LAAA	400	460.37	0.20%
Tata Power	CRISIL	AA+	8	342.10	0.15%
Hindalco Industries	CRISIL	AAA	40	62.23	0.03%
<b>NCDs/Bonds(UnListed)</b>					
Hindalco Industries	CRISIL	AAA	1000080	9574.20	4.14%
IDBI	ICRA	LAA	8000	8098.81	3.50%
Reliance Industries	CRISIL	AAA	2500000	3277.42	1.42%
Bharti Mobile	CRISIL	AAA(SO)	20	2232.06	0.96%
Hindalco Industries	FITCH	INDAAA	300	1517.36	0.66%
ICICI Bank	CRISIL	AAA	30000	1463.96	0.63%
Gujarat State Fertilisers & Chemicals	ICRA	LB	200	750.00	0.32%
People Financial Services	CRISIL	AAA(SO)	13	641.73	0.28%
Tata Motors	CRISIL	AAA(SO)	10	584.93	0.25%
Citicorp-Maruti	CRISIL	AAA	500000	519.11	0.22%
ICICI Bank	ICRA	LAAA	10000	507.18	0.22%
Citibank	CRISIL	P1+(SO)	5	175.29	0.08%
Ashok Leyland Finance	CRISIL	AAA(SO)	10	114.54	0.05%
IDBI ^	ICRA	LAA	5000	5589.83	2.41%
<b>GOI Securities</b>					
7.27 % GOI 2013		Sovereign	13000000	15038.40	6.49%
11.50% GOI 2011 A		Sovereign	8541400	11970.77	5.17%
6.72 % GOI 2014		Sovereign	10000000	11180.00	4.83%
7.46% GOI 2017		Sovereign	9000000	10737.00	4.64%
9.39% GOI 2011		Sovereign	8500000	10718.50	4.63%
12.40% GOI 2013		Sovereign	4500000	6766.85	2.92%
7.49% GOI 2017		Sovereign	4961000	5890.20	2.54%
9.81% GOI 2013		Sovereign	4000000	5346.00	2.31%
7.37 % GOI 2014		Sovereign	3500000	4103.75	1.77%
10.71% GOI 2016		Sovereign	2000000	2892.00	1.25%
6.85% GOI 2012		Sovereign	1500000	1668.75	0.72%
11.03% GOI 2012		Sovereign	1000000	1392.69	0.60%
7.40% GOI 2012		Sovereign	1000000	1151.80	0.50%
6.25% GOI 2018		Sovereign	1000000	1072.50	0.46%
8.07% GOI 2017		Sovereign	500000	621.85	0.27%
Cash, Call & Other Assets				12433.88	5.37%
<b>Total</b>					<b>100.00%</b>

^Derivatives \$ Restructured Asset

**Fund manager's commentary**

The average maturity of overall portfolio was gradually reduced during the quarter. Some allocation to illiquid gilts was reduced. We would look at gradually reducing some corporate Exposure to balance the overall liquidity of the portfolio.

# GILT FUND

## WHO SHOULD INVEST

those who are looking at investing in government securities which enjoy no credit risk, hence ensuring the safety of their money

INVESTMENT HORIZON - Treasury Plan 3 months - 6 months

Figure as on 31st March, 2004

**Fund Size**  
Treasury Plan Rs. 24.27 Crores

**Average Maturity@**  
Treasury Plan 2.43 years

### Performance Record (Gilt Fund Treasury Plan - Growth Option)

Date	Period	NAV (Rs)	Returns <sup>1</sup>	
			Gilt Treasury <sup>1</sup>	Benchmark Index <sup>1</sup>
31-Mar-04		15.7032		
31-Mar-03	Last 12 months (366 days)	14.3534	9.38%	7.83%
31-Mar-01	Last 3 years (1096 days)	12.0590	9.19%	*
19-Aug-99	Since allotment (1686 days)	10.0000	10.26%	*

<sup>1</sup>Compounded Annualised Returns

<sup>^</sup> I-Sec Si-Bex \* - The I-Sec Si-Bex Index data is available only from 31-Mar-02

Note : For computation of returns the allotment NAV has been taken as Rs. 10.00

None of the past results shown should be considered representation of future performance.

### Dividend History (Treasury Plan Dividend Option) from May 2000 onwards

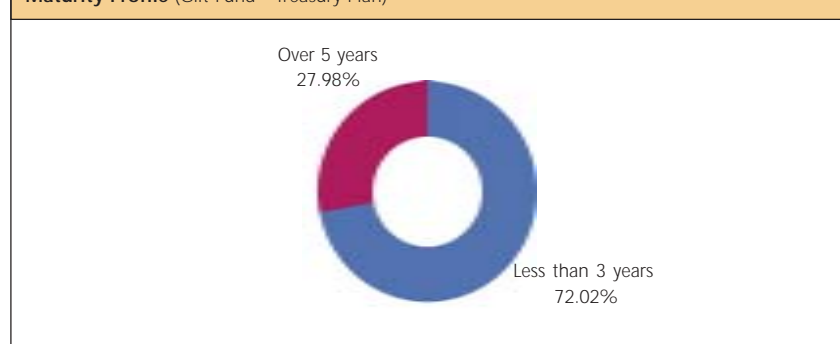
Record Date	NAV (Rs)	Face Value	Dividend (Rs)
19-May-00	10.5433	10.0000	0.3000 per unit
18-Aug-00	10.2177	10.0000	0.1200 per unit
17-Nov-00	10.3803	10.0000	0.1900 per unit
20-Feb-01	10.5269	10.0000	0.2500 per unit
7-Jun-01	10.5582	10.0000	0.2899 per unit
16-Aug-01	10.5846	10.0000	0.2500 per unit
22-Nov-01	10.6065	10.0000	0.3000 per unit
14-Feb-02	10.1906	10.0000	0.2900 per unit
26-Aug-02	10.5130	10.0000	0.1910 per unit
29-May-03	11.0948	10.0000	0.6294 per unit
27-Nov-03	10.5107	10.0000	0.1064 per unit

The above dividend from April'03 is net of Distribution tax

### Portfolio - Treasury Plan

Name	Rating	Qty.	Mkt. Value (Rs. lacs)	% NAV
<b>GOI Securities</b>				
12.29 % GOI 2010	Sovereign	500000	679.00	27.98%
11.75% GOI 2006	Sovereign	500000	570.81	23.52%
11.98 % GOI 2004	Sovereign	500000	516.05	21.27%
4.83% GOI 2006	Sovereign	200000	201.32	8.30%
<b>Treasury Bills</b>				
364 Treasury Bills	Sovereign	100000	97.44	4.02%
Cash, Call & Other Assets			361.80	14.91%
<b>Total</b>				<b>100.00%</b>

### Maturity Profile (Gilt Fund - Treasury Plan)



### Fund manager's commentary

Gilt Fund - Treasury: The maturity of the portfolio was kept low through most periods in the quarter in line with the scheme profile. When gilt yields increased in late February, the fund increased its average portfolio maturity to 4 years with marginal exposure to medium maturity gilts (i.e. < 10 years). Subsequently, these gilts were sold in late March to bring portfolio maturity to 2.43 years.

INVESTMENT HORIZON - Investment Plan 6 months & more

Figure as on 31st March, 2004

**Fund Size**  
Investment Plan Rs. 347.09 Crores

**Average Maturity@**  
Investment Plan 9.78 years

### Performance Record (Gilt Fund Investment Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Gilt Investment <sup>1</sup>	Benchmark Index <sup>1</sup>
31-Mar-04		20.2469		
31-Mar-03	Last 12 months (366 days)	17.9508	12.75%	14.93%
31-Mar-01	Last 3 years (1096 days)	12.5063	17.40%	*
19-Aug-99	Since allotment (1686 days)	10.0000	16.50%	*

<sup>1</sup>Compounded Annualised Returns

<sup>^</sup> I-Sec Li-Bex \* - The I-Sec Li-Bex Index data is available only from 31-Mar-02

Note : For computation of returns the allotment NAV has been taken as Rs. 10.00

None of the past results shown should be considered representation of future performance.

### Dividend History (Investment Plan Dividend Option) from Feb 2000 onwards

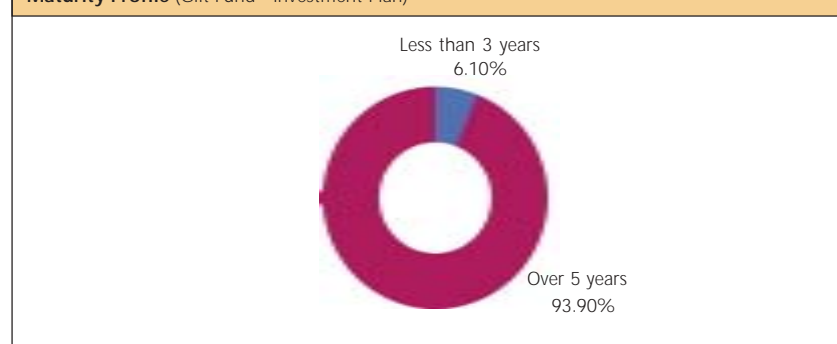
Record Date	NAV (Rs)	Face Value	Dividend (Rs)
18-Feb-00	10.9973	10.0000	0.625 per unit
18-Aug-00	10.4788	10.0000	0.330 per unit
20-Feb-01	11.1520	10.0000	0.600 per unit
16-Aug-01	11.4616	10.0000	0.750 per unit
14-Feb-02	10.8013	10.0000	1.60 per unit
26-Aug-02	11.0997	10.0000	0.4320 per unit
29-May-03	12.2424	10.0000	1.2144 per unit
27-Nov-03	11.3532	10.0000	0.4432 per unit

The above dividend from April'03 is net of Distribution tax

### Portfolio - Investment Plan

Name	Rating	Qty.	Mkt. Value (Rs. lacs)	% NAV
<b>GOI Securities</b>				
10.47% GOI 2015	Sovereign	4500000	6324.75	18.22%
6.85% GOI 2012	Sovereign	4000000	4450.00	12.82%
10.71% GOI 2016	Sovereign	2500000	3615.00	10.42%
7.27 % GOI 2013	Sovereign	3000000	3470.40	10.00%
11.30% GOI 2010	Sovereign	2500000	3343.50	9.63%
7.46% GOI 2017	Sovereign	2750000	3280.75	9.45%
10.25% GOI 2021	Sovereign	2000000	2939.00	8.47%
5.87% GOI 2010	Sovereign	2500000	2619.80	7.55%
12.29 % GOI 2010	Sovereign	1000000	1358.00	3.91%
11.60% GOI 2020	Sovereign	750000	1189.23	3.43%
Cash, Call & Other Assets			2117.26	6.10%
<b>Total</b>				<b>100.00%</b>

### Maturity Profile (Gilt Fund - Investment Plan)



### Fund manager's commentary

Gilt Fund - Investment: The maturity of the gilt plans kept in a narrow range and <10 years for most part of the quarter. In line with its return maximisation philosophy, the performance was supported through timely choice between liquid and illiquid securities.

# FIXED MATURITY PLAN

INVESTMENT HORIZON • Quarterly • Half Yearly • Yearly

Figure as on 31st March, 2004

Fund Size ..... Rs. 349.00 crores

PORTFOLIO					
Name	Agency/ Sector	Rating	Qty.	Mkt. Value (Rs. in lacs)	% to NAV
<b>FMP - Yearly (Series 1)</b>					
Cash, Call & Other Assets				2.8	100.00%
<b>Total</b>					<b>100.00%</b>

<b>FMP - Yearly (Series 2)</b>					
Treasury Bills					
364 Treasury Bills			400000	397.96	95.90%
Cash, Call & Other Assets				17	4.10%
<b>Total</b>					<b>100.00%</b>

<b>FMP - Yearly (Series 5)</b>					
Treasury Bills					
364 Treasury Bills			550000	549.88	96.06%
Cash, Call & Other Assets				22.53	3.94%
<b>Total</b>					<b>100.00%</b>

<b>FMP - Yearly (Series 6)</b>					
Cash, Call & Other Assets				2.12	100.00%
<b>Total</b>					<b>100.00%</b>

<b>FMP - Yearly (Series 12)</b>					
NCDs/Bonds (Listed)					
Gujarat Ambuja	FITCH	INDAAA	3	301.08	6.71%
NCDs/Bonds(UnListed)					
Citicorp-Maruti	CRISIL	P1+	500000	500.05	11.14%
GE Capital	CRISIL	P1+	5	500.22	11.14%
Rabo India Finance	CRISIL	P1+	5	500.05	11.14%
Tata Iron & Steel	CRISIL	AAA	4	403.6	8.99%
Kotak Mahindra Primus	CRISIL	P1+	400	400.08	8.91%
Treasury Bills					
364 Treasury Bills		Sovereign	500000	496.72	11.06%
364 Treasury Bills		Sovereign	45000	44.99	1.00%
Cash, Call & Other Assets				1343.06	29.91%
<b>Total</b>					<b>100.00%</b>

Scheme Name	Average Maturity®
Prudential ICICI FMP - Yearly Series 1	1 Day
Prudential ICICI FMP - Yearly Series 2	46 Days
Prudential ICICI FMP - Yearly Series 5	2 Days
Prudential ICICI FMP - Yearly Series 6	1 Day
Prudential ICICI FMP - Yearly Series 12	0.05 Year

## WHO SHOULD INVEST

those who have a fixed investment horizon for approximately 90 days, 182 days and 379 days

DIVIDEND HISTORY			
Record Date	NAV (Rs)	Face Value (Rs.)	Dividend (Rs)
<b>Dividend History : FMP Quarterly Series 1</b>			
19-Mar-01	10.2387	10.00	0.1950 per unit
18-Jun-01	10.2678	10.00	0.2430 per unit
17-Sep-01	10.2021	10.00	0.1833 per unit
17-Dec-01	10.2089	10.00	0.1895 per unit
18-Mar-02	10.1997	10.00	0.1810 per unit
<b>Dividend History : FMP Quarterly Series 2</b>			
19-Apr-01	10.2315	10.00	0.1891 per unit
19-Jul-01	10.2250	10.00	0.2042 per unit
19-Oct-01	10.2043	10.00	0.1854 per unit
18-Jan-02	10.1935	10.00	0.1756 per unit
20-Apr-02	10.1849	10.00	0.1847 per unit
<b>Dividend History : FMP Quarterly Series 3</b>			
18-May-01	10.2258	10.0000	0.1875 per unit
19-Aug-01	10.3163	10.0000	0.2867 per unit
18-Nov-01	10.2037	10.0000	0.1847 per unit
15-Feb-02	10.1782	10.0000	0.1617 per unit
17-May-02	10.1788	10.0000	0.1788 per unit
<b>Dividend History : FMP Half Yearly Series 1</b>			
18-Jun-01	10.2315	10.0000	0.4397 per unit
18-Dec-01	10.4170	10.0000	0.3784 per unit
<b>Dividend History : FMP Half Yearly Series 2</b>			
18-Sep-01	10.3640	10.0000	0.3303 per unit
15-Mar-02	10.4125	10.0000	0.3743 per unit
19-Sep-03	10.8216	10.0000	0.7283 per unit
<b>Dividend History : FMP Yearly Series 1</b>			
2-Jan-02	11.0499	10.0000	0.9504 per unit
<b>Dividend History : FMP Yearly Series 2</b>			
26-Mar-02	11.0173	10.0000	0.9231 per unit

PERFORMANCE				
Performance Records for FMP Cumulative Option				
Date	FMP (Cumulative Option)	Period	NAV (Rs)	Returns
31-Mar-03	Yrly Sr 1	Last 12 month (366) days	11.9840	4.64% <sup>1</sup>
20-Dec-00	Yrly Sr 1	Since allotment (1197) days	10.0000	7.15% <sup>1</sup>
31-Mar-03	Yrly Sr 2	Last 12 month (366) days	11.7817	4.03% <sup>1</sup>
22-Mar-01	Yrly Sr 2	Since allotment (1105) days	10.0000	6.95% <sup>1</sup>
31-Mar-03	Yrly Sr 5	Last 12 months (366) days	10.8643	3.95% <sup>1</sup>
22-Mar-02	Yrly Sr 5	Since allotment (740) days	10.0000	6.19% <sup>1</sup>
31-Mar-03	Yrly Sr 6	Last 12 months (366) days	10.6555	21.35% <sup>1</sup>
28-Jun-02	Yrly Sr 6	Since allotment (642) days	10.0000	15.77% <sup>1</sup>
21-Mar-03	Yrly Sr 12	Last 1 Year (366) days	10.0000	5.94% <sup>1</sup>
31-Mar-03	Yrly Sr 12	Since allotment (376) days	10.0000	5.97% <sup>1</sup>
<sup>1</sup> CAGR				
Note - For computation of returns the allotment NAV has been taken as Rs 10.00				

None of the past results shown should be considered a representation of future performance.

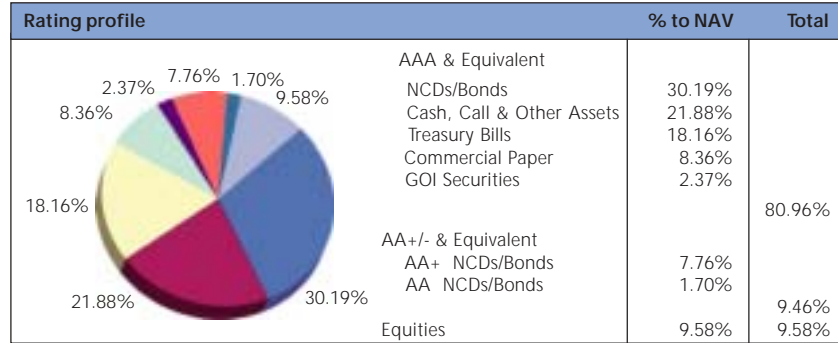


(An open ended fund. Monthly income is not assured and is subject to the availability of distributable surplus.)

INVESTMENT HORIZON Regular income month after month

Figure as on 31st March, 2004

Fund Size..... Rs. 1,485.79 Crores Average Maturity\*..... 0.56 years



### Debt Equity Ratio

Debt : Equity 90.42% : 9.58%

### Performance Records (Monthly Income Plan - Cumulative Option)

Date	Period	NAV (Rs)	Returns	
			MIP <sup>1**</sup>	Benchmark Index <sup>^1</sup>
31-Mar-04		14.4377		
31-Mar-03	Last 12 months (366days)	12.7427	13.26%	18.37%
31-Mar-01	Last 3 years (1096days)	10.5514	11.01%	*
10-Nov-00	Since allotment (1237days)	10.0000	11.45%	*

<sup>1</sup> CAGR, \* - The Benchmark data is available only from 31-Mar-02  
<sup>^</sup> Crisil MIP Blended Index  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered representation of future performance.

### Dividend History from Jan-03 onwards (Monthly Dividend Option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend/Unit (Rs)
31-Mar-04	10.0000	10.9146	0.05320
26-Feb-04	10.0000	10.9607	0.05320
29-Jan-04	10.0000	11.0700	0.05320
31-Dec-03	10.0000	11.1746	0.05320
27-Nov-03	10.0000	10.9939	0.05940
30-Oct-03	10.0000	10.9382	0.05320
29-Sep-03	10.0000	10.8405	0.06650
29-Aug-03	10.0000	10.8076	0.06990
31-July-03	10.0000	10.6149	0.05320
30-June-03	10.0000	10.5644	0.05320
31-May-03	10.0000	10.4776	0.05320
30-April-03	10.0000	10.3806	0.05320
3-April-03	10.0000	10.3803	0.05320
28-Feb-03	10.0000	10.4195	0.060
31-Jan-03	10.0000	10.3989	0.060

### Dividend History from Feb-03 onwards (Quarterly Dividend Option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend/Unit (Rs)
26-Feb-04	10.0000	11.0896	0.1363
27-Nov-03	10.0000	11.1358	0.1773
29-Aug-03	10.0000	10.9422	0.1773
31-May-03	10.0000	10.6230	0.1728
28-Feb-03	10.0000	10.5647	0.1821

### Dividend History from Feb-03 onwards (Half Yearly Dividend Option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend/Unit (Rs)
26-Feb-04	10.0000	11.2529	0.3546
29-Aug-03	10.0000	11.1062	0.3546
28-Feb-03	10.0000	10.7127	0.3673

The above dividend from April'03 is net of Distribution tax

\*\*An open ended fund. Monthly income is not assured and is subject to the availability of distributable surplus.

### Fund manager's commentary

Despite lower allocation to equities in line with its conservative nature, the performance of MIP was affected in this quarter due to a decline in certain defensive stocks in our portfolio including Hindustan

## WHO SHOULD INVEST

those who want to earn stable returns, and at the same time are attracted by the returns of the share market

### PORTFOLIO

Name	Agency/Sector	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed)</b>					
Powergrid Corporation	CRISIL	AAA	64	1613.38	1.09%
<b>NCDs/Bonds (Listed - Thinly Traded)</b>					
Grasim Industries	CARE	AAA	20	1021.61	0.69%
Indian Railway Finance	CRISIL	AAA	1000000	1032.53	0.69%
Bharat Heavy Electricals	CRISIL	AAA	3	325.34	0.22%
Indian Railway Finance	CRISIL	AAA(SO)	200000	216.13	0.15%
<b>NCDs/Bonds (Listed - Non Traded)</b>					
<b>Cholamandalam</b>					
Investment & Finance	ICRA	MAAAA	1025	3500.00	2.35%
State Bank Of India	CRISIL	AAA	202000	2356.35	1.59%
Exim Bank	CRISIL	AAA	15	1518.85	1.02%
Reliance Industries	CRISIL	AAA	500000	555.68	0.37%
BPCL	CRISIL	AAA	50	522.24	0.35%
HDFC	CRISIL	AAA	50	505.58	0.34%
NALCO	CRISIL	AAA	90000	326.95	0.22%
Power Finance Corporation	CRISIL	AAA	200	219.84	0.15%
Tata Power	CRISIL	AA+	2	85.53	0.06%
<b>NCDs/Bonds(UnListed)</b>					
IDBI	CRISIL	AA+	2850	11448.67	7.70%
Citibank	CRISIL	AAA(SO)	50	4656.46	3.13%
LIC Housing Finance	CRISIL	AAA(SO)	40	4020.88	2.71%
IDBI	ICRA	LAA	2500	2525.50	1.70%
Citi Financial Consumer Fin. India	CRISIL	AAA	2400	2411.91	1.63%
Development Credit Bank	CRISIL	P1+SO	20	2023.81	1.36%
GE Capital	CRISIL	AAA	20	2000.22	1.35%
NABARD	ICRA	LAAA	200	2007.81	1.35%
Sundaram Finance	ICRA	MAAAA	2000	2010.20	1.35%
Rabo India Finance	CRISIL	AAA	20	2000.00	1.35%
Kotak Mahindra Investment	ICRA	A1+	200	2000.00	1.35%
Kotak Mahindra Primus	CRISIL	P1+	1600	1600.02	1.08%
LIC Housing Finance	CRISIL	P1+	15	1513.77	1.02%
Global Trade Finance	CRISIL	P1+	15	1500.00	1.01%
Citicorp Finance	CRISIL	AAA	1000	1043.11	0.70%
Bharti Mobile	CRISIL	AAA(SO)	5	532.72	0.36%
Hindalco Industries	CRISIL	AAA	5	516.56	0.35%
TVS Finance	FITCH	AAAIND	5	499.89	0.34%
Citicorp-Maruti	CRISIL	P1+	438000	438.05	0.29%
Ashok Leyland Finance	CRISIL	AAA(SO)	5	170.07	0.11%
Powergrid Corporation	CRISIL	AAA	140000	144.03	0.10%
Kotak Mahindra Bank	CRISIL	AAA(SO)	5	25.25	0.02%
<b>Equities (Listed)</b>					
State Bank Of India	Banks		191001	1157.18	0.78%
Reliance Industries	Chemicals		210000	1129.91	0.76%
ACC	Construction Materials		350010	891.30	0.60%
Tata Motors	Automobiles		163000	791.94	0.53%
IPCL	Chemicals		421240	766.66	0.52%
IOC	Oil & Gas		154002	764.00	0.51%
Tata Iron & Steel	Metals & Mining		194990	748.08	0.50%
IDBI	Banks		1277965	742.50	0.50%
Vijaya Bank	Banks		1152013	707.91	0.48%
Steel Authority of India	Metals & Mining		2129777	686.85	0.46%
Tata Power	Electric Utilities		161000	607.21	0.41%
Nicholas Piramal India	Pharmaceuticals		64999	484.28	0.33%
Aban Lloyd Chiles Offshore	Oil & Gas		88766	453.28	0.31%
Maruti Udyog	Automobiles		91000	452.68	0.30%
Indo Rama Synthetics	Textiles		601539	421.38	0.28%
HCL Technologies	IT Consulting & Services		140742	348.62	0.23%
Infosys Technologies	IT Consulting & Services		7000	345.67	0.23%
Automotive Axles	Automobiles		183310	328.22	0.22%
Great Eastern Shipping	Marine		246406	313.06	0.21%
Bharat Earth Movers	Machinery		164000	280.60	0.19%
Zee Telefilms	Media		200000	267.90	0.18%
Hindustan Lever	Household Products		150000	231.60	0.16%
Dredging Corporation of India	Industrial Conglomerates		37584	191.73	0.13%
Dr. Reddys Laboratories	Pharmaceuticals		18000	175.38	0.12%
Apollo Hospitals Enterprises	Health Care Equipment & Supplies		96100	162.41	0.11%
Videocon International	Electronics		384071	162.08	0.11%
Bayer India	Chemicals		74811	144.12	0.10%
TVS Motor Company	Automobiles		150000	129.00	0.09%
Elgi Equipments	Machinery		86000	44.94	0.03%
Biocor*	Pharmaceuticals		50000	157.50	0.11%
Power Trading Corporation of India*	Industrial Conglomerates		800000	128.00	0.09%
<b>Equities (Unlisted)</b>					
Kojam Finvest	Diversified Financials		16249	#	#
<b>Commercial Paper(Unlisted)</b>					
Exim Bank	CRISIL	P1+	1001000	5823.60	3.92%
IPCL	CRISIL	P1+	900	4374.66	2.94%
IDFC	CRISIL	P1+	400	1938.84	1.30%
Citicorp Finance	CRISIL	P1+	27	133.59	0.09%
Laxmi General Finance	ICRA	A1+	135000	133.57	0.09%
HDFC	ICRA	A1+	5	24.24	0.02%
<b>GOI Securities</b>					
4.83% GOI 2006	Sovereign		3500000	3523.12	2.37%
<b>Treasury Bills</b>					
364 Treasury Bills	Sovereign		8607000	8386.32	5.64%
364 Treasury Bills	Sovereign		6700000	6517.85	4.39%
364 Treasury Bills	Sovereign		5065000	4966.69	3.34%
364 Treasury Bills	Sovereign		4828250	4726.98	3.18%
364 Treasury Bills	Sovereign		1500000	1466.2	0.99%
364 Treasury Bills	Sovereign		885000	884.8	0.60%
364 Treasury Bills	Sovereign		25000	24.87	0.02%
Cash, Call & Other Assets				32509.03	21.88%
<b>Total</b>					<b>100.00%</b>

# Sector for which % to NAV is less than 0.01%, market value less than Rs. 0.01 lacs

\* Primary market pending allotment.

Lever Ltd. Towards the end of March, the fund allocation to equity was increased since the correction process in equities appear to have completed. We maintained a low portfolio duration in the debt component of the portfolio to ensure steady returns.

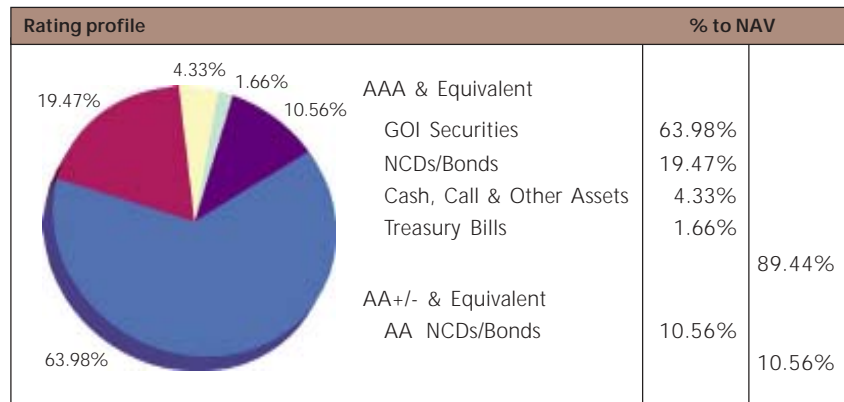
**WHO SHOULD INVEST**

those who are seeking to invest in an open ended income fund which offers the flexibility of investing in a range of debt/money market instruments of varying maturities with a view to take advantage of market fluctuations.

INVESTMENT HORIZON	6 months & more
--------------------	-----------------

Figure as on 31st March, 2004

Fund Size.....Rs. 822.16 Crores      Average Maturity®.....7.68 years



**Dividend History** (Flexible Income Plan - Dividend option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend
29-May-03	10.00	11.2468	0.7091 per unit

The above dividend from April'03 is net of Distribution tax

**Dividend History** (Quarterly Dividend Option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend
11-Dec-03	10.0000	10.9449	0.3546 per unit

The above dividend is net of Distribution tax.

**Dividend History** (Half Yearly Dividend option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend
11-Dec-03	10.0000	10.9449	0.3546 per unit

The above dividend is net of Distribution tax.

**Performance Record** (Flexible Income Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			FIP <sup>2</sup>	Benchmark Index <sup>^2</sup>
31-Mar-04		11.9432		
31-Mar-03	Last 1 Year (366 days)	10.7745	10.82%	12.00%
27-Sep-02	Since allotment (551 days)	10.0000	12.48%	12.98%

<sup>2</sup>CAGR, <sup>^</sup>- I-Sec Composite Index

Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

**PORTFOLIO**

Name	Agency	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed - Non Traded)</b>					
IDBI	ICRA	LAA	9000	6665.1	8.10%
Reliance Industries	CRISIL	AAA	300	3165.63	3.85%
State Bank Of India	CRISIL	AAA	2500	2666.66	3.24%
Power Finance Corporation	CRISIL	AAA	1500	1648.79	2.01%
ICICI Bank	CRISIL	AAA	20000	975.97	1.19%
<b>NCDs/Bonds(UnListed)</b>					
Indian Railway Finance	CRISIL	AAA	2500000	2670.38	3.25%
Hindalco Industries	CRISIL	AAA	20	2066.22	2.51%
IDBI	ICRA	LAA	2000	2024.7	2.46%
GE Capital	CRISIL	AAA	13	1299.04	1.58%
LIC Housing Finance	CRISIL	AAA(SO)	10	1009.18	1.23%
Kotak Mahindra Primus	CRISIL	AAA	500	499.71	0.61%
<b>GOI Securities</b>					
7.49% GOI 2017		Sovereign	11500000	13653.95	16.61%
8.07% GOI 2017		Sovereign	9500000	11815.15	14.37%
11.30% GOI 2010		Sovereign	6000000	8024.4	9.76%
7.46% GOI 2017		Sovereign	5000000	5965	7.26%
7.37 % GOI 2014		Sovereign	3000000	3517.5	4.28%
11.50% GOI 2011 A		Sovereign	2500000	3503.75	4.26%
6.25% GOI 2018		Sovereign	2500000	2681.25	3.26%
12.00% GOI 2008		Sovereign	2000000	2536.32	3.08%
9.81% GOI 2013		Sovereign	500000	668.25	0.81%
7.38% GOI 2015		Sovereign	200000	236.54	0.29%
<b>Treasury Bills</b>					
364 Treasury Bills		Sovereign	1400000	1361.94	1.66%
Cash, Call & Other Assets				3559.96	4.33%
<b>Total</b>					<b>100.00%</b>

**Fund manager's commentary:**

In line with the scheme profile, which includes aggressive trading calls, significant changes in maturity were undertaken during the quarter. While during February the average maturity was reduced to protect capital;

the maturity was increased thereafter through investment in Liquid gilts segment looking at a favourable near term view.

# FLOATING RATE PLAN

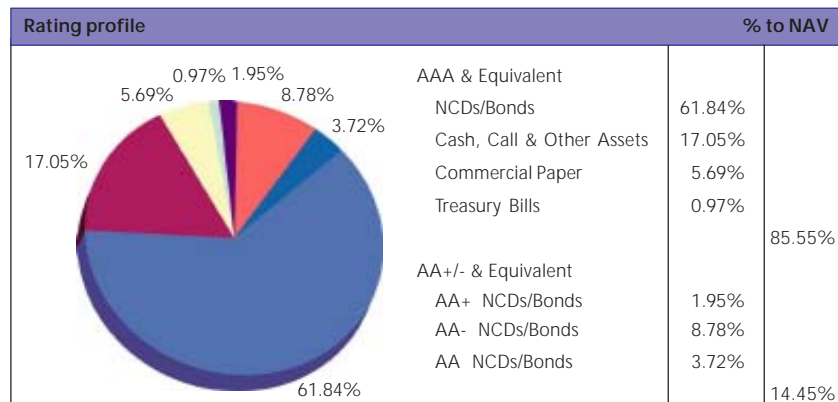
## WHO SHOULD INVEST

those who are seeking to invest in an open ended income fund which offers the flexibility of investing in a range of debt/money market instruments of varying maturities with a view to take advantage of market fluctuations.

INVESTMENT HORIZON 6 months & more

Figure as on 31st March, 2004

Fund Size..... Rs. 512.71 Crores Average Maturity®..... 0.23 years



### Performance Record (Floating Rate Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Floating Rate Plan <sup>1</sup>	Benchmark Index <sup>1</sup>
31-Mar-04		10.5040		
31-Mar-03	Last 1 year (366 days)	10.0046	4.98%	4.34%
29-Mar-03	Since allotment (369 days)	10.00	5.04%	4.39%

<sup>1</sup> CAGR    ^ Crisil Liquid Fund Index  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

### Dividend History (Floating Rate Plan - Dividend option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend
28-Nov-03	10.00	10.3414	0.2659 per unit

The above dividend is net of Distribution tax.

## PORTFOLIO

Name	Agency	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed - Non Traded)</b>					
Cholamandalam Investment & Finance	ICRA	MAAA	2500	2500.00	4.88%
BPCL	CRISIL	AAA	50	522.24	1.02%
IDBI	ICRA	LAA	4	408.86	0.80%
ICICI Bank	ICRA	LAAA	7700	394.31	0.77%
<b>NCDs/Bonds(UnListed)</b>					
Ashok Leyland Finance	CRISIL	AA-	45	4500.00	8.78%
GE Capital	CRISIL	AAA	400038	4212.05	8.23%
Kotak Mahindra Primus	CRISIL	P1+	3500	3500.00	6.83%
Citi Financial Consumer Finance India	CRISIL	AAA	403000	3403.37	6.64%
Citibank	CRISIL	AAA(SO)	25	2819.86	5.50%
LIC Housing Finance	CRISIL	AAA(SO)	25	2522.94	4.92%
Citicorp Finance	CRISIL	AAA	250	2500.00	4.88%
Citicorp-Maruti	CRISIL	AAA	2000	2000.00	3.90%
Mahindra & Mahindra Financial Services	CRISIL	AA	15	1496.31	2.92%
Mahindra & Mahindra Financial Services	CRISIL	P1+(SO)	15	1466.93	2.86%
Mahindra & Mahindra Financial Services	CRISIL	AAA(SO)	15	1341.81	2.62%
IDBI	CRISIL	AA+	100	1000.16	1.95%
Rabo India Finance	CRISIL	AAA	10	1000.00	1.95%
Sundaram Finance	CRISIL	P1+	100	1000.00	1.95%
Sundaram Finance	ICRA	MAAA	1000	1000.00	1.95%
Balrampur Chini Mills	ICRA	A1+	5	500.00	0.98%
Citifinancial Retail Services	ICRA	A1+	500000	500.90	0.98%
Reliance Industries	CRISIL	AAA	10	500.00	0.98%
<b>Commercial Paper(UnListed)</b>					
Exim Bank	CRISIL	P1+	1000000	980.48	1.91%
IPCL	CRISIL	P1+	200	969.85	1.89%
IDFC	CRISIL	P1+	200	969.42	1.89%
<b>Treasury Bills</b>					
364 Treasury Bills		Sovereign	500000	496.72	0.97%
Cash, Call & Other Assets				8741.74	17.05%
<b>Total</b>					<b>100.00%</b>

### Fund Manager's Commentary:

The plan's size increased rapidly to over Rs. 500 cr. Our current allocation to fixed rate papers, at around 30% of the portfolio, is at the higher end of the allocation to maintain portfolio liquidity. The plan has an

allocation of 15% to floating rate securities linked to longer term INBMK benchmarks and 50% linked to MIBOR and other short term benchmarks in line with our positioning.



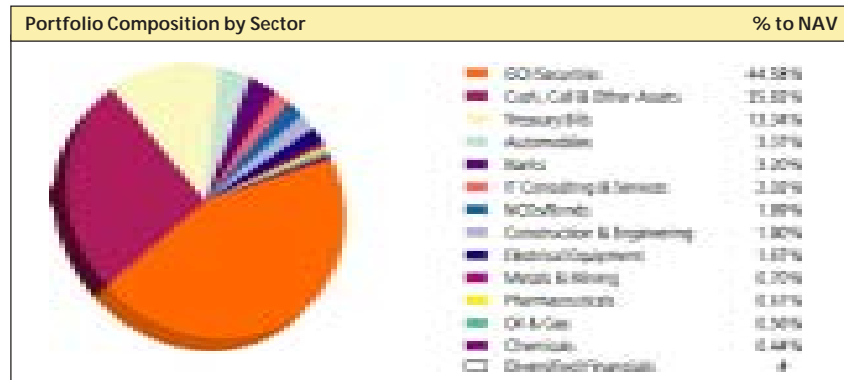
**WHO SHOULD INVEST**

Study plan - for your child between 13 - 17 years and on the threshold of higher studies  
 Gift plan - for your child between 1 - 13 years and looking to save over a long term horizon

INVESTMENT HORIZON - Study Plan 3 - 5 years

Figure as on 31st March, 2004

Fund Size.....Rs. 21.87 Crores Debt : Equity..... 85.63% : 14.37%



**Performance Records** (Child Care Plan Study Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Study Plan <sup>1</sup>	Benchmark Index <sup>^1</sup>
31-Mar-04		14.13		
31-Mar-03	Last 12 months (366) days	11.42	23.66%	18.37%
31-Aug-01	Since allotment (943) days	10.00	14.32%	*

<sup>^</sup> - Crisil MIP Blended Index, \* - Bench mark Index data available only from 31-Mar-02  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered representation of future perform

**PORTFOLIO** (Child Care Plan - Study Plan)

Name	Agency/ Sector	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed - Non Traded)</b>					
Hindustan Lever	CRISIL	AAA	671256	41.43	1.89%
<b>Equities (Listed)</b>					
Larsen & Toubro	Construction & Engineering		6845	39.31	1.80%
Tata Motors	Automobiles		7700	37.41	1.71%
Bharat Heavy Electricals	Electrical Equipment		6050	36.56	1.67%
Mahindra & Mahindra	Automobiles		7800	36.24	1.66%
State Bank Of India	Banks		4199	25.44	1.16%
Kotak Mahindra Bank	Banks		6000	24.2	1.11%
Canara Bank	Banks		14025	20.32	0.93%
Iflex Solutions	IT Consulting & Services		2800	16.05	0.73%
Hughes Software Systems	IT Consulting & Services		3060	15.86	0.73%
Monnet Ispat	Metals & Mining		18750	15.38	0.70%
Nicholas Piramal India	Pharmaceuticals		1795	13.37	0.61%
Infosys Technologies	IT Consulting & Services		250	12.35	0.56%
IBP	Oil & Gas		2100	12.34	0.56%
Bayer India	Chemicals		5000	9.63	0.44%
Sun Pharmaceuticals	Pharmaceuticals		5000	0.05	#
<b>Equities (Unlisted)</b>					
Kojam Finvest	Diversified Financials		448	#	#
<b>GOI Securities</b>					
11.99 % GOI 2009	Sovereign		300000	395.46	18.08%
7.40% GOI 2012	Sovereign		200000	230.36	10.53%
4.83% GOI 2006	Sovereign		200000	201.32	9.21%
7.38% GOI 2015	Sovereign		125000	147.84	6.76%
<b>Treasury Bills</b>					
364 Treasury Bills	Sovereign		300000	291.84	13.34%
Cash, Call & Other Assets				564.69	25.82%
<b>Total</b>					<b>100.00%</b>

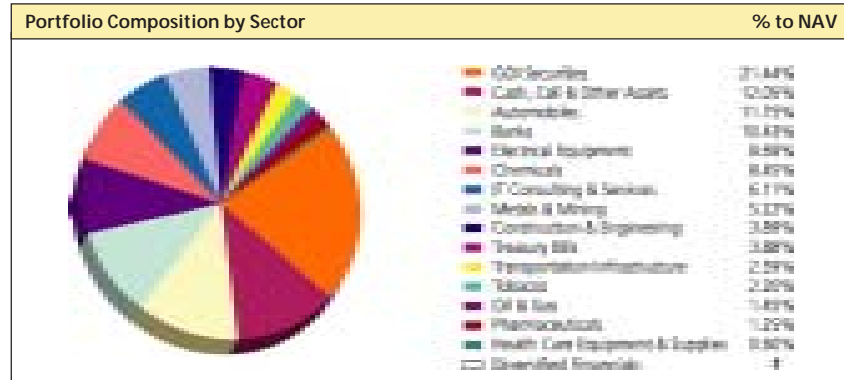
# Sector for which % to NAV is less than 0.01%, market value less than Rs. 0.01 lacs

**Portfolio Turnover Ratio** (Prudential ICICI Child Care Plan - Study Plan): 253.16%

INVESTMENT HORIZON - Gift Plan 6 - 17 years

Figure as on 31st March, 2004

Fund Size.....Rs. 25.10 Crores Debt : Equity..... 37.37% : 62.63%



**Performance Records** (Child Care Plan Gift Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Gift Plan <sup>1</sup>	Benchmark Index <sup>^1</sup>
31-Mar-04		19.51		
31-Mar-03	Last 12 months (366) days	10.67	82.55%	80.85%
31-Aug-01	Since allotment (943) days	10.00	29.52%	22.28%

<sup>^</sup> - Nifty, <sup>1</sup> - CAGR  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered representation of future perform

**PORTFOLIO** (Child Care Plan - Gift Plan)

Name	Agency/ Sector	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>					
Mahindra & Mahindra	Automobiles		25000	116.15	4.63%
Tata Motors	Automobiles		21113	102.58	4.09%
Larsen & Toubro	Construction & Engineering		17000	97.64	3.89%
Bharat Heavy Electricals	Electrical Equipment		15850	95.79	3.82%
Punjab National Bank	Banks		27000	90.27	3.60%
Tata Iron & Steel	Metals & Mining		23500	90.16	3.59%
Ashok Leyland	Automobiles		30004	75.94	3.03%
Reliance Industries	Chemicals		14000	75.33	3.00%
Containers Corporation Of India	Transportation Infrastructure		9000	65.13	2.59%
ABB	Electrical Equipment		8000	63.77	2.54%
State Bank Of India	Banks		10500	63.61	2.53%
Bharat Electronics	Electrical Equipment		11800	58.6	2.33%
United Phosphorous	Chemicals		12300	56.51	2.25%
Canara Bank	Banks		38350	55.55	2.21%
ITC	Tobacco		5300	55.28	2.20%
Kotak Mahindra Bank	Banks		13000	52.42	2.09%
TATA Chemicals	Chemicals		37005	46.98	1.87%
Infosys Technologies	IT Consulting & Services		941	46.47	1.85%
Hughes Software Systems	IT Consulting & Services		8216	42.6	1.70%
Monnet Ispat	Metals & Mining		50000	41	1.63%
IBP	Oil & Gas		6200	36.45	1.45%
Iflex Solutions	IT Consulting & Services		6000	34.39	1.37%
Bayer India	Chemicals		16666	32.11	1.28%
Nicholas Piramal India	Pharmaceuticals		4205	31.33	1.25%
Wipro	IT Consulting & Services		2200	29.95	1.19%
Apollo Hospitals Enterprises	Health Care Equipment & Supplies		8900	15.04	0.60%
Uniphos Enterprises	Chemicals		12300	1.29	0.05%
<b>Equities (Unlisted)</b>					
Kojam Finvest	Diversified Financials		1051	#	#
<b>GOI Securities</b>					
7.40% GOI 2012	Sovereign		200000	230.36	9.18%
7.38% GOI 2015	Sovereign		175000	206.97	8.25%
4.83% GOI 2006	Sovereign		100000	100.66	4.01%
<b>Treasury Bills</b>					
364 Treasury Bills	Sovereign		100000	97.28	3.88%
Cash, Call & Other Assets				302.45	12.05%
<b>Total</b>					<b>100.00%</b>

# Sector for which % to NAV is less than 0.01%, market value less than Rs. 0.01 lacs

**Portfolio Turnover Ratio** (Prudential ICICI Child Care Plan - Gift Plan): 216.01%

# BALANCED FUND

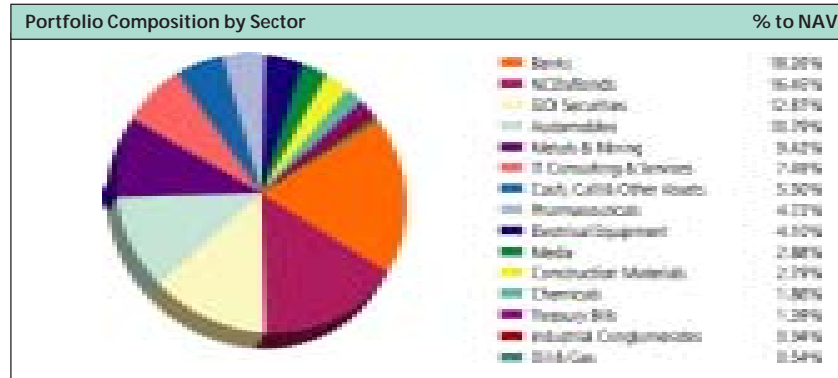
## WHO SHOULD INVEST

those who are looking at creating an ideal balance between maximising returns and yet minimising risk

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 139.74 Crores



Debt : Equity Ratio	As % to NAV
Debt	36.21%
Equity	63.79%

### Dividend History (Balanced Fund - Dividend Option)

Record Date	NAV (Rs)	Face Value	Dividend (Rs)
16-Mar-00	14.17	10.00	1.00 per unit
30-Oct-03	12.93	10.00	2.00 Per unit

### Performance Record (Balanced Fund - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Balance Fund <sup>1</sup>	Benchmark Index <sup>^1</sup>
31-Mar-04		15.66		
31-Mar-03	Last 12 months (366 days)	9.37	66.89%	52.01%
31-Mar-01	Last 3 years (1096 days)	8.32	23.44%	*
3-Nov-99	Since allotment (1610 days)	10.00	10.70%	*

<sup>1</sup> Compounded Annualised Returns. ^ - Crisil Balanced Fund Index  
 \* - The Crisil Balanced Fund Index data is available only from 31-Mar-02  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered representation of future performance.

Portfolio Turnover Ratio : 152.17%

## PORTFOLIO

Name	Agency/ Sector	Rating	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>NCDs/Bonds (Listed - Thinly Traded)</b>					
IDBI	CRISIL	AA+	1000	1021.66	7.31%
<b>NCDs/Bonds (Listed - Non Traded)</b>					
Indian Railway Finance	ICRA	LAAA	5	548.97	3.93%
<b>NCDs/Bonds (UnListed)</b>					
IL & FS	CARE	AAA	50000	525	3.76%
GE Capital	CRISIL	AAA	2	202.19	1.45%
<b>Equities (Listed)</b>					
Vijaya Bank	Banks		1200000	737.4	5.28%
Lupin Laboratories	Pharmaceuticals		101425	659.21	4.72%
State Bank Of India	Banks		98000	593.73	4.25%
ABB	Electrical Equipment		71931	573.4	4.10%
Maruti Udyog	Automobiles		102000	507.4	3.63%
Kotak Mahindra Bank	Banks		125000	504.06	3.61%
Jindal Steel & Power Co.	Metals & Mining		96000	487.58	3.49%
Sesa Goa	Metals & Mining		95899	458.88	3.28%
Karnataka Bank	Banks		328000	431.65	3.09%
Mahindra & Mahindra	Automobiles		90000	418.14	2.99%
Hughes Software Systems	IT Consulting & Services		78588	407.44	2.92%
Zee Telefilms	Media		300000	401.85	2.88%
Gammon India	Construction Materials		89952	389.63	2.79%
Tata Motors	Automobiles		80000	388.68	2.78%
Steel Authority of India	Metals & Mining		1150000	370.88	2.65%
Infosys Technologies	IT Consulting & Services		7000	345.67	2.47%
Satyam Computer	IT Consulting & Services		99992	293.63	2.10%
IDBI	Banks		488495	283.82	2.03%
Finolex Industries	Chemicals		523651	260.52	1.86%
TVS Motor Company	Automobiles		225143	193.62	1.39%
Dredging Corpo. of India	Industrial Conglomerates		25771	131.47	0.94%
Gas Authority of India	Oil & Gas		35289	75.24	0.54%
<b>GOI Securities</b>					
11.30% GOI 2010	Sovereign		1000000	1337.4	9.57%
7.27 % GOI 2013	Sovereign		300000	347.04	2.48%
7.40% GOI 2012	Sovereign		100000	115.18	0.82%
<b>Treasury Bills</b>					
364 Treasury Bills	Sovereign		200000	194.56	1.39%
Cash, Call & Other Assets				768.56	5.50%
<b>Total</b>					<b>100.00%</b>

### Fund manager's commentary

The fund composition broadly remains the same with some marginal addition to banks viz. SBI. Some

exposure to metals and mining was pared in view of the increasing volatility in the sector. We have also pared exposure to some software stocks on account of significant out-performance.

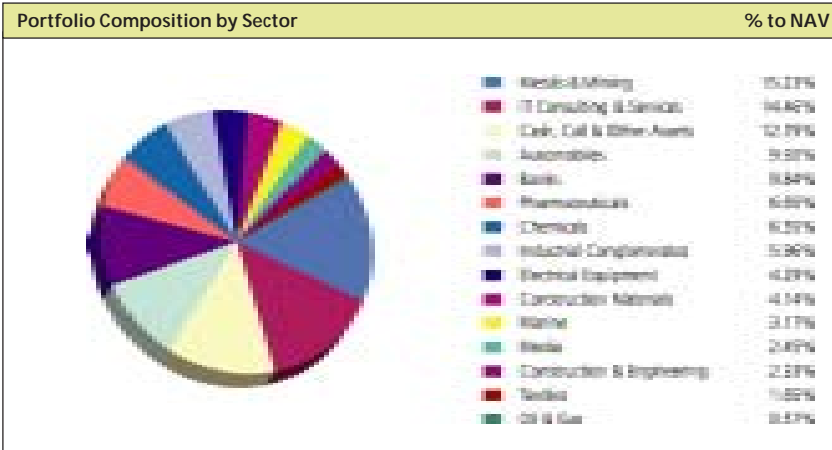
## WHO SHOULD INVEST

those who are looking at long term returns and not averse to short term fluctuations

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2003

Fund Size ..... Rs. 492.55 Crores



# Sector for which % to NAV is less than 0.01%

### Dividend History (Growth Plan - Dividend Option)

Record Date	NAV (Rs)	Face Value	Dividend (Rs)
30-Jun-99	14.07	10.00	1.80 per unit
16-Mar-00	30.05	10.00	10.00 per unit
1-Mar-01	12.54	10.00	1.20 per unit
15-Mar-02	10.83	10.00	0.80 per unit
24-Jul-03	11.09	10.00	0.80 per unit
6-Nov-03	14.76	10.00	2.50 per unit
25-Mar-04	13.15	10.00	2.00 per unit

### Performance Record (Growth Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Growth Plan <sup>1</sup>	Benchmark Index Nifty <sup>1</sup>
31-Mar-04		36.11		
31-Mar-03	Last 12 months (366 days)	18.02	100.01%	80.85%
31-Mar-01	Last 3 years (1096 days)	17.67	26.87%	15.54%
31-Mar-99	Last 5 years (1827 days)	14.57	19.88%	10.44%
9-Jul-98	Since allotment (2092 days)	10.00	25.11%	11.26%

<sup>1</sup>Compounded Annualised Returns

Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 178.75%

## PORTFOLIO

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
State Bank Of India	Banks	800000	4846.8	9.84%
Maruti Udyog	Automobiles	700000	3482.15	7.07%
Reliance Industries	Chemicals	600000	3228.3	6.55%
Tata Iron & Steel	Metals & Mining	800000	3069.2	6.23%
Infosys Technologies	IT Consulting & Services	60001	2962.97	6.02%
Grasim Industries	Industrial Conglomerates	275000	2937	5.96%
Hughes Software Systems	IT Consulting & Services	461553	2392.92	4.86%
Bharat Heavy Electricals	Electrical Equipment	350002	2115.24	4.29%
Nicholas Piramal India	Pharmaceuticals	274250	2043.3	4.15%
ACC	Construction Materials	800000	2037.2	4.14%
Satyam Computer	IT Consulting & Services	600000	1761.9	3.58%
Steel Authority of India	Metals & Mining	5000105	1612.53	3.27%
Great Eastern Shipping	Marine	1230000	1562.72	3.17%
Sesa Goa	Metals & Mining	325000	1555.13	3.16%
Jindal Iron & Steel	Metals & Mining	699900	1265.77	2.57%
Zee Telefilms	Media	900000	1205.55	2.45%
Larsen & Toubro	Construction & Engineering	200000	1148.7	2.33%
Ranbaxy Laboratories	Pharmaceuticals	100000	939.75	1.91%
Indo Rama Synthetics	Textiles	1159296	812.09	1.65%
Tata Motors	Automobiles	150000	728.78	1.48%
Automotive Axles	Automobiles	378185	677.14	1.37%
Cadila Healthcare	Pharmaceuticals	63540	288.54	0.59%
Gas Authority of India	Oil & Gas	131070	279.44	0.57%
<b>Equities(Unlisted)</b>				
Kojam Finvest	Diversified Financials	81527	#	#
Cash, Call & Other Assets			6299.67	12.79%
<b>Total</b>				<b>100.00%</b>

# Stock for which % to NAV is less than 0.01% & Market Value is less than 0.01 lacs

### Fund manager's commentary

The fund continues with its strategy of investing in large-cap companies having robust business models and sustainable competitive strengths. The fund has managed to keep pace with the benchmark S&P CNX Nifty

index over the last quarter. The performance would have been better but for the poor performances of stocks in the steel sector where the fund continues to be over-weight.

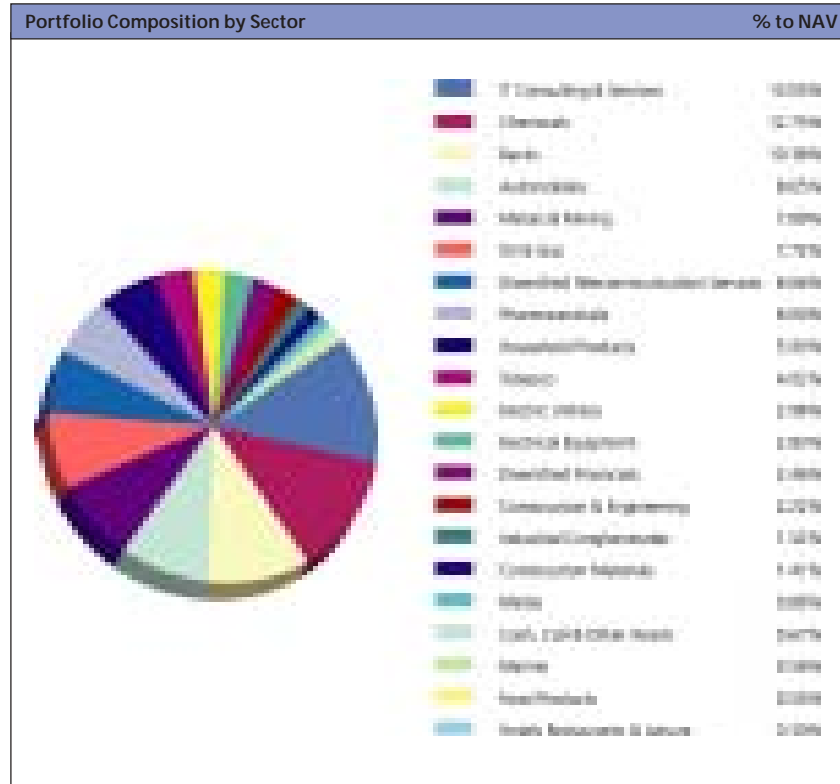
## WHO SHOULD INVEST

those who want their instruments to replicate the performance of S&P CNX Nifty Index.

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 21.88 Crores



### Performance Record (Index Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Index Fund <sup>2</sup>	Benchmark Index <sup>^2</sup>
31-Mar-04		15.1811		
31-Mar-03	Last 1 Year (366 days)	8.3278	82.00%	80.85%
26-Feb-02	Since allotment (764 days)	10.00	22.07%	20.98%

<sup>^</sup> Benchmark Index - Nifty. <sup>2</sup> - CAGR

Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 43.38%

### PORTFOLIO

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
Reliance Industries	Chemicals	47514	255.65	11.69%
Hindustan Lever	Household Products	74900	115.65	5.29%
Infosys Technologies	IT Consulting & Services	2261	111.65	5.10%
State Bank Of India	Banks	17908	108.5	4.96%
Wipro	IT Consulting & Services	7916	107.75	4.93%
Bharati Televentures	Diversified Telecomm. Services	63064	98.25	4.49%
ITC	Tobacco	8423	87.86	4.02%
ICICI Bank	Banks	20966	62.12	2.84%
Gas Authority of India	Oil & Gas	28777	61.35	2.80%
Ranbaxy Laboratories	Pharmaceuticals	6316	59.35	2.71%
HPCL	Oil & Gas	11545	58.55	2.68%
Tata Motors	Automobiles	11801	57.34	2.62%
HDFC	Diversified Financials	8353	53.73	2.46%
Bharat Heavy Electricals	Electrical Equipment	8327	50.32	2.30%
BPCL	Oil & Gas	10208	48.92	2.24%
Maruti Udyog	Automobiles	9829	48.89	2.24%
Larsen & Toubro	Construction & Engineering	8460	48.59	2.22%
Tata Iron & Steel	Metals & Mining	12554	48.16	2.20%
Steel Authority of India	Metals & Mining	140546	45.33	2.07%
NALCO	Metals & Mining	21924	40.68	1.86%
BSES	Electric Utilities	5199	39.72	1.82%
Hindalco Industries	Metals & Mining	3148	38.42	1.76%
HDFC Bank	Banks	9689	36.7	1.68%
Hero Honda	Automobiles	6794	33.33	1.52%
Grasim Industries	Industrial Conglomerates	3119	33.31	1.52%
Satyam Computer	IT Consulting & Services	10746	31.56	1.44%
Bajaj Auto	Automobiles	3444	31.37	1.43%
Mahanagar Telephone Nigam	Diversified Telecom. Services	21438	27.49	1.26%
Tata Power	Electric Utilities	6734	25.4	1.16%
Dr. Reddys Laboratories	Pharmaceuticals	2605	25.38	1.16%
HCL Technologies	IT Consulting & Services	10060	24.92	1.14%
Cipla	Pharmaceuticals	2040	23.95	1.09%
Sun Pharmaceuticals	Pharmaceuticals	3158	20.57	0.94%
Videsh Sanchar Nigam	Diversified Telecomm. Services	9696	19.89	0.91%
Oriental Bank of Commerce	Banks	6552	19.74	0.90%
Zee Telefilms	Media	14035	18.8	0.86%
Mahindra & Mahindra	Automobiles	3948	18.34	0.84%
Gujarat Ambuja	Construction Materials	5385	15.91	0.73%
Glaxo Smithkline Pharma	Pharmaceuticals	2534	15.38	0.70%
IPCL	Chemicals	8445	15.37	0.70%
ACC	Construction Materials	5819	14.82	0.68%
Shipping Corporation of India	Marine	9604	12.22	0.56%
ABB	Electrical Equipment	1444	11.51	0.53%
Digital Globalsoft	IT Consulting & Services	1144	9.62	0.44%
TATA Chemicals	Chemicals	6146	7.8	0.36%
Dabur	Household Products	9739	7.8	0.36%
Indian Hotels	Hotels Restaurants & Leisure	1537	6.47	0.30%
Tata Tea	Food Products	1913	6.34	0.29%
Colgate Palmolive	Household Products	4628	6.04	0.28%
Britannia Industries	Food Products	854	5.39	0.25%
Sun Pharmaceuticals	Pharmaceuticals	6032	0.06	#
Cash, Call & Other Assets			14.66	0.67%
<b>Total</b>				<b>100.00%</b>

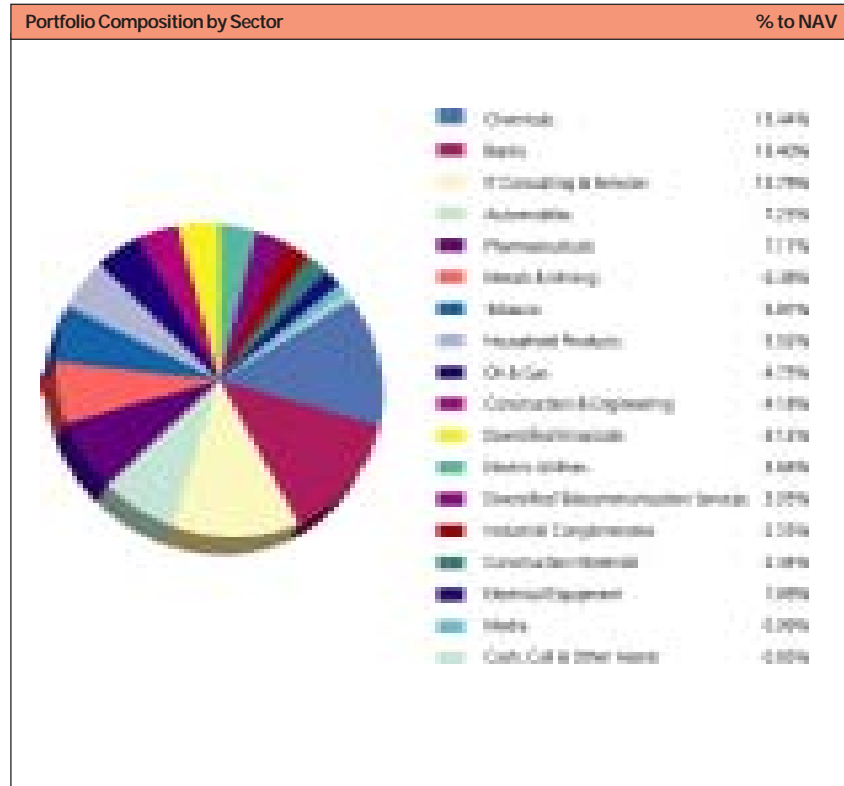
# Equity for which % to NAV is less than 0.01%.



INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 15.67 Crores



**Performance Record** (Spice Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Spice Fund <sup>1</sup>	Benchmark Index <sup>1</sup>
31-Mar-04		56.2998		
31-Mar-03	Last 1 Year (366 days)	30.43	84.68%	83.07%
10-Jan-03	Since allotment (446 days)	33.59	52.60%	51.73%

<sup>1</sup> - CAGR    ^Benchmark Index - BSE Sensex  
 Note : For computaion of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 12.29%

**WHO SHOULD INVEST**

those who want the benefits of a Mutual Fund combined with all the benefits of a stock like intra-day trading and real time prices.

**PORTFOLIO**

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
Reliance Industries	Chemicals	39162	210.71	13.44%
Infosys Technologies	IT Consulting & Services	2541	125.48	8.01%
ICICI Bank	Banks	31426	92.99	5.93%
ITC	Tobacco	8839	92.05	5.87%
Hindustan Lever	Household Products	56122	86.57	5.52%
State Bank Of India	Banks	12077	73.15	4.67%
Larsen & Toubro	Construction & Engineering	11411	65.54	4.18%
HDFC	Diversified Financials	10016	64.51	4.12%
Ranbaxy Laboratories	Pharmaceuticals	6626	62.40	3.98%
Tata Motors	Automobiles	11495	55.83	3.56%
Tata Iron & Steel	Metals & Mining	14112	54.12	3.45%
Hindalco Industries	Metals & Mining	3773	45.92	2.93%
HDFC Bank	Banks	11618	43.96	2.80%
HPCL	Oil & Gas	8652	43.92	2.80%
Satyam Computer	IT Consulting & Services	14508	42.58	2.72%
Grasim Industries	Industrial Conglomerates	3740	40.00	2.55%
Bajaj Auto	Automobiles	3612	32.94	2.10%
Wipro	IT Consulting & Services	2374	32.27	2.06%
Oil & Natural Gas Company	Oil & Gas	3636	30.56	1.95%
BSES	Electric Utilities	3898	29.89	1.91%
Bharati Televentures	Diversified Telecommunication Services	18901	29.23	1.87%
Dr. Reddys Laboratories	Pharmaceuticals	2927	28.51	1.82%
Tata Power	Electric Utilities	7266	27.39	1.75%
Bharat Heavy Electricals	Electrical Equipment	4369	26.41	1.69%
Hero Honda	Automobiles	5091	24.97	1.59%
Cipla	Pharmaceuticals	1835	21.47	1.37%
ACC	Construction Materials	7862	20.01	1.28%
Mahanagar Telephone Nigam	Diversified Telecommunication Services	14457	18.53	1.18%
Gujarat Ambuja	Construction Materials	5651	16.69	1.06%
Zee Telefilms	Media	11570	15.53	0.99%
Cash, Call & Other Assets			13.32	0.85%
<b>Total</b>				<b>100.00%</b>

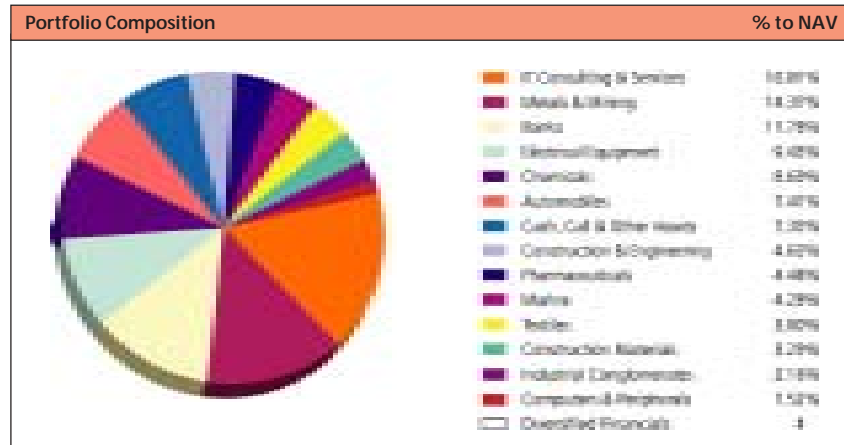


# POWER

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 618.66 Crores



# Sector for which % to NAV is less than 0.01%

### Dividend History (Power - Dividend Option)

Record Date	Face Value (Rs)	NAV (Rs)	Dividend (Rs)
17-Feb-03	10.000	13.62	2.70 per unit
24-Jul-03	10.000	14.07	2.00 per unit
23-Oct-03	10.000	18.62	3.00 per unit
24-Dec-03	10.000	16.22	3.00 per unit
25-Mar-04	10.000	12.68	1.50 per unit

### Performance Records (Prudential ICICI Power - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Power <sup>1</sup>	Benchmark Index <sup>*1</sup>
31-Mar-04		28.11		
31-Mar-03	Last 12 months (366 days)	12.80	119.14%	80.85%
31-Mar-01	Last 3 yrs (1097 days)	10.22	40.02%	15.53%
31-Mar-99	Last 5 Yrs (1827 days)	9.44	24.36%	10.44%
1-Oct-94	Since Allotment (3436 days)	10.00	11.49%	14.42%

<sup>1</sup> CAGR      ^ - Nifty

Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 92.00%

### Fund manager's commentary

Prudential ICICI Power plan is an aggressive fund aiming to exploit market opportunities across the entire large-cap and mid-cap investible universe. The holdings in the under-performing steel sector weighed down the performance of the fund in the last quarter. Some of the mid-cap exposures, despite having sound future potential have also under-performed.

## WHO SHOULD INVEST

those who are seeking returns from an aggressively managed diversified equity portfolio

### PORTFOLIO

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
State Bank Of India	Banks	1000000	6058.5	9.79%
Infosys Technologies	IT Consulting & Services	78251	3864.19	6.25%
Reliance Industries	Chemicals	650000	3497.33	5.65%
Tata Iron & Steel	Metals & Mining	859997	3299.38	5.33%
Hughes Software Systems	IT Consulting & Services	610935	3167.39	5.12%
Siemens India	Electrical Equipment	311119	3057.21	4.94%
Maruti Udyog	Automobiles	600000	2984.7	4.82%
ABB	Electrical Equipment	350002	2790.04	4.51%
Nicholas Piramal India	Pharmaceuticals	371724	2769.53	4.48%
Great Eastern Shipping	Marine	2082596	2645.94	4.28%
Jindal Steel & Power Company	Metals & Mining	443058	2250.29	3.64%
ACC	Construction Materials	800000	2037.2	3.29%
United Phosphorous	Chemicals	400000	1837.6	2.97%
Steel Authority of India	Metals & Mining	5100000	1644.75	2.66%
Jindal Iron & Steel	Metals & Mining	815001	1473.93	2.38%
Satyam Computer	IT Consulting & Services	500015	1468.29	2.37%
Grasim Industries	Industrial Conglomerates	125000	1335	2.16%
Alok Textile	Textiles	2567900	1313.48	2.12%
HCL Technologies	IT Consulting & Services	500000	1238.5	2.00%
Vijaya Bank	Banks	2000000	1229	1.99%
Welspun India	Textiles	1242000	1038.31	1.68%
Tata Motors	Automobiles	200000	971.7	1.57%
CMC	Computers & Peripherals	190527	941.3	1.52%
Hexaware Technology	IT Consulting & Services	193000	661.7	1.07%
Automotive Axles	Automobiles	351526	629.41	1.02%
Sesa Goa	Metals & Mining	45986	220.04	0.36%
Uniphos Enterprises	Chemicals	441505	46.14	0.07%
<b>Equities(Unlisted)</b>				
Jai Prakash Industries	Construction & Engineering	2479763	2865.37	4.63%
Kojam Finvest	Diversified Financials	90431	#	#
Cash, Call & Other Assets			4534.81	7.33%
<b>Total</b>				<b>100.00%</b>

# Stock for which % to NAV is less than 0.01% & Market Value is less than 0.01 lacs

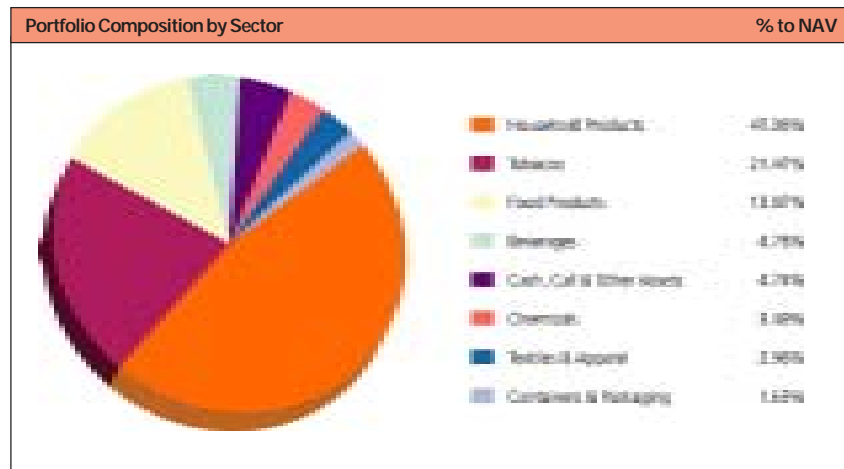
The fund continues to hold on to these positions as they remain fundamentally attractive and provide good appreciation potential. Despite these setbacks, the fund has managed to keep pace with the benchmark S&P CNX Nifty index aided by good performance from some of the other portfolio holdings in the capital goods, banking and auto sectors

# FMCG FUND

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 36.72 Crores



**Dividend History :** FMCG Fund - Dividend Option

Record Date	NAV (Rs)	Face Value	Dividend (Rs)
16-Mar-00	11.45	Rs. 10.00	1.00 per unit

**Performance Record (FMCG Fund - Growth Option)**

Date	Period	NAV (Rs)	Returns	
			FMCG Fund <sup>1</sup>	CNX FMCG Index <sup>1</sup>
31-Mar-04		11.13		
31-Mar-03	Last 12 months (366 days)	7.13	55.91%	28.41%
31-Mar-01	Last 3 Years (1096 days)	9.05	7.13%	-2.38%
31-Mar-99	Since allotment (1827 days)	10.00	2.16%	-5.03%

<sup>1</sup>Compounded Annualised Returns  
 Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered representation of future performance.

**Portfolio Turnover Ratio :** 185.73%

**Fund manager's commentary**

Despite favourable monsoons (agricultural growth) and expectation that there will be funds moving into defensives, sharp price cuts by FMCG majors has affected stock performance. Price cuts however, are likely

## WHO SHOULD INVEST

those who are looking at investing in "FMCG" sector and not averse to fluctuations of a particular sector.

### PORTFOLIO

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
ITC	Tobacco	75600	788.58	21.47%
Hindustan Lever	Household Products	373028	575.96	15.68%
Trent	Household Products	143177	289.79	7.89%
Godrej Consumers	Household Products	171000	281.21	7.66%
Gillette India	Household Products	51600	266.57	7.26%
Dabur	Household Products	285000	228.14	6.21%
Goodlass Nerolac Paints	Food Products	49947	221.07	6.02%
Asian Paints	Chemicals	42531	128.23	3.49%
Tata Tea	Food Products	35000	116.04	3.16%
Bata	Textiles & Apparel	205000	108.86	2.96%
Mcdowell & Company	Beverages	199000	108.06	2.94%
Agro Dutch Industries	Food Products	256900	87.22	2.38%
Proctor & Gamble Hygiene & Healthcare	Household Products	21126	86.61	2.36%
Smithkline Beecham Cons Health	Food Products	31244	77.03	2.10%
Champagne Indage	Beverages	200000	66.8	1.82%
Essel Propack	Containers & Packaging	28865	60.73	1.65%
<b>Equities (Listed - Thinly Traded)</b>				
Marico Industries	Food Products	87078	7.62	0.21%
Cash, Call & Other Assets			174.06	4.74%
<b>Total</b>				<b>100.00%</b>

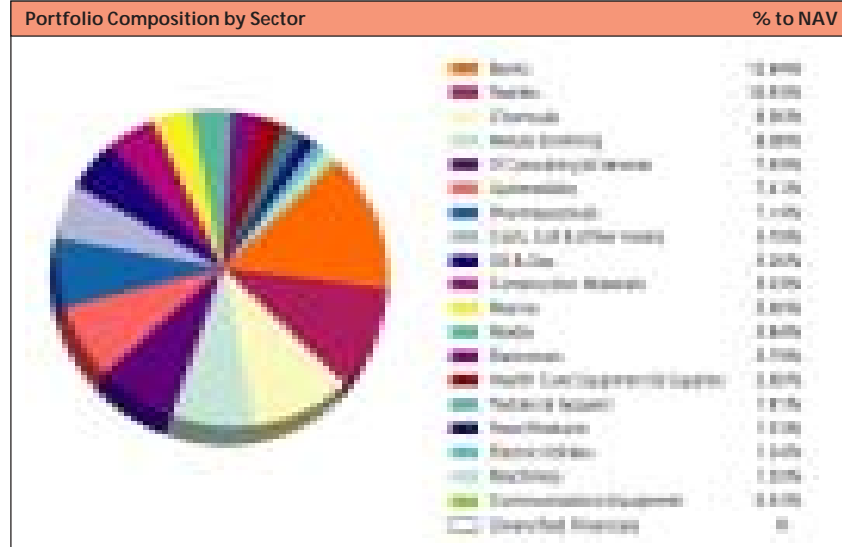
to have positive impact on volume growth and deepen the market. Near term performance, would be determined, among other events, on the monsoons.

**DYNAMIC PLAN**

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 109.35 Crores



**Performance Record** (Dynamic Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Dynamic Plan <sup>2</sup>	Benchmark Index (NSE Nifty) <sup>2</sup>
31-Mar-04		18.7310		
31-Mar-03	Last 1 Year (366 days)	10.2799	81.91%	80.85%
31-Oct-02	Since allotment (517 days)	10.00	55.75%	55.12%

<sup>2</sup>CAGR  
Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 150.12%

**WHO SHOULD INVEST**

those who are looking for a fund that seeks to invest in equity/equity related securities and has the ability to switch 100% of portfolio into debt and money market instruments for defensive consideration.

**PORTFOLIO**

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
Reliance Industries	Chemicals	122198	657.49	6.01%
IOC	Oil & Gas	115998	575.47	5.26%
Nicholas Piramal India	Pharmaceuticals	75999	566.23	5.18%
IDBI	Banks	968632	562.78	5.15%
ACC	Construction Materials	215990	550.02	5.03%
State Bank Of India	Banks	89808	544.10	4.98%
Steel Authority of India	Metals & Mining	1660118	535.39	4.90%
Infosys Technologies	IT Consulting & Services	10200	503.70	4.61%
Indo Rama Synthetics	Textiles	699671	490.12	4.48%
Automotive Axles	Automobiles	267121	478.28	4.37%
Alok Textile	Textiles	889000	454.72	4.16%
Great Eastern Shipping	Marine	335995	426.88	3.90%
Zee Telefilms	Media	313200	419.53	3.84%
Vijaya Bank	Banks	659987	405.56	3.71%
Tata Iron & Steel	Metals & Mining	90509	347.24	3.18%
HCL Technologies	IT Consulting & Services	126985	314.54	2.88%
Videocon International	Electronics	722031	304.70	2.79%
Finolex Industries	Chemicals	594585	295.81	2.71%
Apollo Hospitals Enterprises	Health Care Equipment & Supplies	168021	283.96	2.60%
TVS Motor Company	Automobiles	300000	258.00	2.36%
Welspun India	Textiles	300000	250.80	2.29%
Dr. Reddys Laboratories	Pharmaceuticals	22000	214.36	1.96%
SB& T International	Textiles & Apparel	450000	197.78	1.81%
Sakthi Sugars	Food Products	499852	145.71	1.33%
Tata Power	Electric Utilities	36000	135.77	1.24%
Bharat Earth Movers	Machinery	77000	131.75	1.20%
IPCL	Chemicals	70875	128.99	1.18%
Majestic Auto	Automobiles	252515	74.87	0.68%
Finolex Cables	Communications Equipment	40065	46.68	0.43%
<b>Equities(Unlisted)</b>				
Kojam Finvest	Diversified Financials	18999	#	#
Cash, Call & Other Assets			632.03	5.78%
<b>Total</b>				<b>100.00%</b>

# Stock for which % to NAV is less than 0.01% & Market Value is less than 0.01 lacs

**Fund manager's commentary**

The performance in this quarter was affected due to underperformance by certain mid-cap stocks as well as some defensive stocks and stocks in the steel sector. We find value in the mid-cap stocks in our portfolio

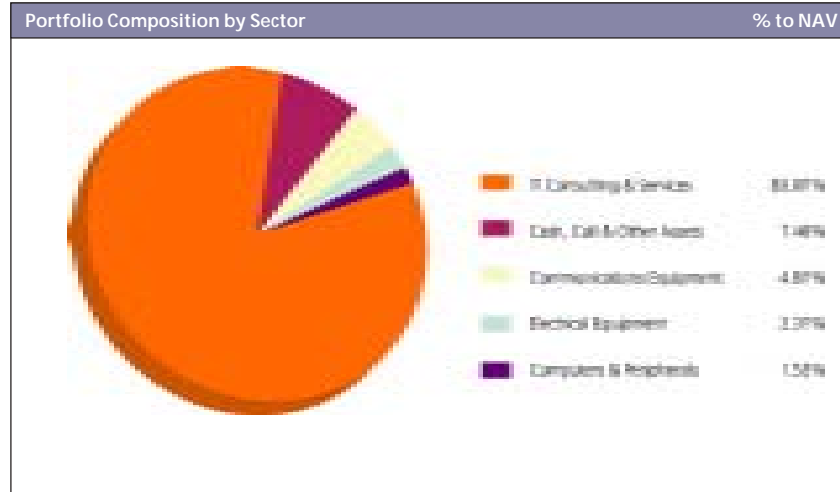
and have held them. In line with the aggressive nature of the scheme, the portfolio will continue to witness sector and asset allocation calls.

# Technology FUND

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 128.70 Crores



**Performance Record** (Technology Fund - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Technology Fund <sup>1</sup>	Benchmark Index (Mindex) <sup>1</sup>
31-Mar-04		4.63		
31-Mar-03	Last 12 months (366 days)	2.72	69.97%	40.59%
31-Mar-01	Last 3 years (1096 days)	3.30	11.94%	2.33%
3-Mar-00	Since allotment (1489 days)	10.00	-17.20%	-29.27%

\* An index created by the Economic Times <sup>1</sup> CAGR  
 Note : For computaion of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 27.93%

**Fund manager's commentary**

Despite a fundamentally strong business view, performances of Tech Sector stocks have been affected by

## WHO SHOULD INVEST

those who are looking at investing in the "Technology Intensive Companies" and not averse to fluctuations of a particular sector.

**PORTFOLIO**

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
Hughes Software Systems	IT Consulting & Services	310897	1611.85	12.52%
Infosys Technologies	IT Consulting & Services	30742	1518.1	11.80%
HCL Technologies	IT Consulting & Services	549502	1361.12	10.58%
Crane Software International	IT Consulting & Services	345265	1128.15	8.77%
Wipro	IT Consulting & Services	70650	961.69	7.47%
E-Serve International	IT Consulting & Services	135870	823.58	6.40%
Geometric Software Solutions	IT Consulting & Services	142800	706.79	5.49%
Mphasis BFL Software	IT Consulting & Services	129714	705.06	5.48%
Satyam Computer	IT Consulting & Services	237015	695.99	5.41%
Tata Telecom	Communications Equipment	300000	618.75	4.81%
Blue Star Infotech	IT Consulting & Services	325237	548.02	4.26%
NIIT	IT Consulting & Services	183000	329.4	2.56%
Bharat Electronics	Electrical Equipment	59792	296.96	2.31%
KPIT Infosystems	IT Consulting & Services	129999	270.79	2.10%
CMC	Computers & Peripherals	40473	199.96	1.55%
Iflex Solutions	IT Consulting & Services	10000	57.32	0.45%
Mediline Equip & Computer Systems	IT Consulting & Services	100000	12.6	0.10%
<b>Equities (UnListed)</b>				
Ampersand Software	IT Consulting & Services	275000	32.04	0.25%
Quality Assurance Institute	IT Consulting & Services	75000	25.82	0.20%
Sip Technologies	IT Consulting & Services	35014	3.24	0.03%
Cash, Call & Other Assets			960.12	7.46%
<b>Total</b>				<b>100.00%</b>

the appreciation in Rupee. We continue to concentrate our holding on leading large capital stocks with strong fundamental business models.

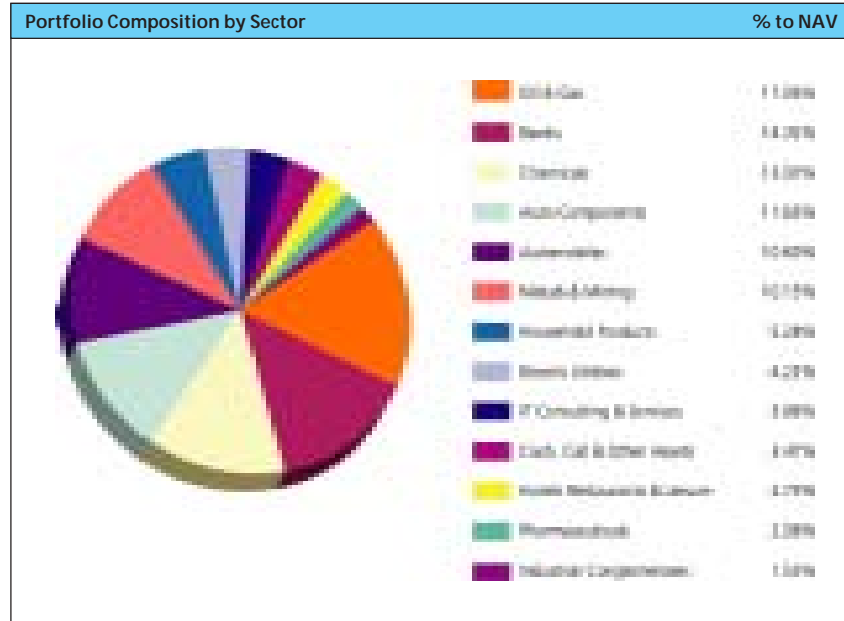
**WHO SHOULD INVEST**

those who are looking for a plan for their tax saving with a shorter lock-in-period and a potential for capital appreciation

INVESTMENT HORIZON 3 years & more

Figure as on 31st March, 2004

Fund Size ..... Rs. 26.83 Crores



**Dividend History** (Tax Plan - Dividend Option)

Record Date	NAV (Rs)	Face Value	Dividend (Rs)
16-Mar-00	22.06	10.00	6.00 per unit
24-Jul-03	12.38	10.00	1.20 per unit
25-Mar-04	16.09	10.00	4.50 per unit

**Performance Record** (Tax Plan - Growth Option)

Date	Period	NAV (Rs)	Returns	
			Tax Plan <sup>1</sup>	Benchmark Index - Nifty <sup>1</sup>
31-Mar-04		26.02		
31-Mar-03	Last 12 months (366 days)	11.44	126.94%	80.85%
31-Mar-01	Last 3 years (1096 days)	10.33	36.02%	15.54%
19-Aug-99	Since allotment (1686 days)	10.00	23.00%	6.15%

<sup>1</sup>Compounded Annualized Returns

Note : For computation of returns the allotment NAV has been taken as Rs 10.00

None of the past results shown should be considered a representation of future performance.

Portfolio Turnover Ratio : 164.47%

**PORTFOLIO**

Name	Sector	Qty.	Mkt. Value (Rs. in Lacs)	% to NAV
<b>Equities (Listed)</b>				
Karnataka Bank	Banks	150690	198.31	7.39%
Aban Lloyd Chiles Offshore	Oil & Gas	37272	190.33	7.09%
Ucal Fuel Systems	Auto Components	59260	159.56	5.95%
Finolex Industries	Chemicals	319619	159.01	5.93%
Exide Industries	Auto Components	118300	152.84	5.70%
Rane Engine Valves	Automobiles	37092	145.14	5.41%
Steel Authority of India	Metals & Mining	450000	145.13	5.41%
Trent	Household Products	70000	141.68	5.28%
Elicher Motors	Automobiles	62038	139.21	5.19%
Bongaigon Refinery & Petrochem	Oil & Gas	175000	135.71	5.06%
IBP	Oil & Gas	22396	131.65	4.91%
Monnet Ispat	Metals & Mining	155000	127.1	4.74%
Tata Power	Electric Utilities	30000	113.15	4.22%
Vijaya Bank	Banks	175000	107.54	4.01%
KPIT Infosystems	IT Consulting & Services	50001	104.15	3.88%
Bayer India	Chemicals	51221	98.68	3.68%
United Phosphorous	Chemicals	20000	91.88	3.42%
Industrial Finance Corp of India	Banks	800000	78.4	2.92%
Taj Gvk Hotels & Resorts	Hotels Restaurants & Leisure	61092	73.31	2.73%
Strides Arcolab	Pharmaceuticals	37896	55.78	2.08%
Dredging Corporation of India	Industrial Conglomerates	8054	41.09	1.53%
Cash, Call & Other Assets			93.12	3.47%
<b>Total</b>				<b>100.00%</b>

**Fund manager's commentary**

The sharp decline in mid cap stocks affected the performance of the fund. The portfolio was churned to

some extent during the quarter, with profits booked to pay dividends. However, we continue to hold stocks based on bottom up fundamentals.

## WHO SHOULD INVEST

Investors seeking a customised investment solution that matches their risk return profile.

Portfolio - Aggressive Plan			
Name	Qty.	Mkt. Value (Rs Lacs)	% to NAV
Pru ICICI Growth Plan - Growth Option	2,390,027.50	863.04	28.65%
Pru ICICI Flexi Income Plan - Growth Option	5,217,298.20	623.11	20.69%
Pru ICICI Power Plan - Growth Option	2,066,208.13	580.81	19.28%
Pru ICICI Short Term Plan - Growth Option	2,602,623.98	310.86	10.32%
Pru ICICI Liquid Plan - Growth Option	1,945,206.65	303.04	10.06%
Pru ICICI Dynamic Plan - Growth Option	1,541,253.96	288.69	9.58%
Cash, Call & Other Assets		42.77	1.42%
<b>Total</b>			<b>100.00%</b>

Portfolio - Cautious Plan			
Name	Qty.	Mkt. Value (Rs Lacs)	% to NAV
Pru ICICI Short Term Plan - Growth Option	32,595,132.65	3,893.16	29.95%
Pru ICICI Floating Rate Plan - Growth Option	30,821,401.61	3,237.48	24.90%
Pru ICICI Liquid Plan - Growth Option	13,413,978.12	2,089.75	16.07%
Pru ICICI Flexi Income Plan - Growth Option	10,889,932.94	1,300.61	10.00%
Pru ICICI Growth Plan - Growth Option	3,338,243.22	1,205.44	9.27%
Pru ICICI Income Plan - Growth Option	3,310,413.21	651.03	5.01%
Cash, Call & Other Assets		624.01	4.80%
<b>Total</b>			<b>100.00%</b>

Portfolio - Moderate Plan			
Name	Qty.	Mkt. Value (Rs Lacs)	% to NAV
Pru ICICI Short Term Plan - Growth Option	12,716,081.05	1,518.81	30.75%
Pru ICICI Liquid Plan - Growth Option	6,442,215.75	1,003.63	20.32%
Pru ICICI Power Plan - Growth Option	3,369,526.19	947.17	19.18%
Pru ICICI Growth Plan - Growth Option	2,598,322.67	938.25	19.00%
Pru ICICI Flexi Income Plan - Growth Option	4,248,590.49	507.42	10.27%
Cash, Call & Other Assets		23.71	0.48%
<b>Total</b>			<b>100.00%</b>

Portfolio - Very Aggressive Plan			
Name	Qty.	Mkt. Value (Rs Lacs)	% to NAV
Pru ICICI Power Plan - Growth Option	4,080,532.37	1147.04	40.37%
Pru ICICI Growth Plan - Growth Option	2,362,208.30	852.99	30.02%
Pru ICICI Liquid Plan - Growth Option	1,955,236.22	304.60	10.72%
Pru ICICI Dynamic Plan - Growth Option	1,523,813.89	285.43	10.05%
Pru ICICI Technology Plan - Growth Option	5,846,516.56	270.69	9.53%
Cash, Call & Other Assets		19.60	-0.69%
<b>Total</b>			<b>100.00%</b>

Portfolio - Very Caution Plan			
Name	Qty.	Mkt. Value (Rs Lacs)	% to NAV
Pru ICICI Liquid Plan - Growth Option	5,812,798.66	905.57	35.87%
Pru ICICI Short Term Plan - Growth Option	3,830,489.84	457.51	18.12%
Pru ICICI Floating Rate Plan - Growth Option	4,334,734.82	455.32	18.04%
Cash, Call & Other Assets		706.03	27.97%
<b>Total</b>			<b>100.00%</b>

Performance Records						
Scheme Name	Date	Period	NAV (Rs)	NAV as of 31-Mar-04	Returns ^	Benchmark Index^
Very Cautious	19-Dec-03	Since Inception (103 days)	10.00	10.1419	1.42%	1.17% <sup>1</sup>
Cautious	19-Dec-03	Since Inception (103 days)	10.00	10.2753	2.75%	0.88% <sup>2</sup>
Moderate	19-Dec-03	Since Inception (103 days)	10.00	10.1643	1.64%	0.41% <sup>3</sup>
Aggressive	19-Dec-03	Since Inception (103 days)	10.00	9.9982	-0.02%	0.18% <sup>4</sup>
Very Aggressive	19-Dec-03	Since Inception (103 days)	10.00	9.8586	-1.41%	-0.22% <sup>5</sup>
<sup>1</sup> - Crisil Composite Bond Fund Index-40%, Crisil Liquid Fund Index- 60% <sup>2</sup> - Nifty-20%, Crisil Composite Bond Fund Index-60%, Crisil Liquid Fund Index- 20% <sup>3</sup> - Nifty-50%, Crisil Composite Bond Fund Index-35%, Crisil Liquid Fund Index- 15% <sup>4</sup> - Nifty-65%, Crisil Composite Bond Fund Index-30%, Crisil Liquid Fund Index- 5% <sup>5</sup> - Nifty-90%, Crisil Liquid Fund Index- 10% ^ Absolute						

<b>Fund Size</b>	Rs. 263.16 Crores
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# Funds at a glance

Key Features	Liquid Plan	Income Plan
Type	Open-ended Liquid Income Fund	Open-ended Debt Fund
Investment Pattern	Money Market upto 80% & Debt Instruments upto 20%	Debt Securities upto 75% & Money Market & Cash upto 25%
Option	<b>Growth</b>   Div. Reinv. (Daily, Weekly, Monthly)# Div. Reinv. & Pay. (Qtly & H.Yrly) <sup>55*</sup>	<b>Growth/Growth-AEP</b> (Appreciation & Regular) and <b>Dividend*</b> (Quarterly & Half Yearly)
Default Option	Growth	Growth
Application Amount	Rs. 15,000   Rs. 1 lac (plus in multiples of Re.1)	Rs. 5,000 (plus in multiples of Re. 1) Rs. 25,000 for AEP
Min. Addl. Investment	Rs. 5,000 & in multiples thereof	Rs. 500 & in multiples thereof
Entry Load*	Nil	Nil
Exit Load*	Nil	For investment of less than or upto Rs.10 lakhs: 0.5% if investment held for less than or equal to a period of 6 months For investment of above Rs.10 lakhs: Nil
Redemption Cheques Issued ##	Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations. Same Day Redemption Facility (refer to key information memo)	Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations
Min. Redemption Amt.	Rs. 5,000	Rs. 500
Cut off Purchase/Switch in time: Redemption/Switch out	1.00 p.m. 10.00 a.m.	3.00 p.m. 3.00 p.m.
Systematic Investment Plan (SIP)	N.A.	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each. <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each.
Systematic Withdrawal Plan (SWP)	N.A.	Minimum of Rs. 500 and multiples thereof.
Recurring Expenses** Investment Mangmt. Exp. Other recurring expenses Total	0.70% 0.30% <b>1.00%</b>	1.25% 0.75% <b>2.00%</b>

Key Features	Balanced Plan	Growth Plan
Type	Open ended Balanced Fund	Open-ended Equity Fund
Investment Pattern	Under normal circumstances Equity and Equity related instruments upto 60% & Debt, Money Market and Cash upto 40%	Equity and Equity related instruments upto 95% & Debt, Money Market and Cash upto 5%
Option	<b>Growth &amp; Dividend</b>	<b>Growth &amp; Dividend</b>
Default Option	Growth	Growth
Application Amount	Rs. 5,000 (plus in multiples of Re. 1)	Rs. 5,000 (plus in multiples of Re. 1)
Min. Addl. Investment	Rs. 500 & in multiples thereof	Rs. 500 & in multiples thereof
Entry Load*	(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: NIL	(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: NIL
Exit Load*	Nil	Nil
Redemption Cheques Issued ##	Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations	Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations
Min. Redemption Amt.	Rs. 500	Rs. 500
Cut off Purchase/Switch in time: Redemption/Switch out	3.00 p.m.	3.00 p.m.
Systematic Investment Plan (SIP)	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each ***	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each ***
Systematic Withdrawal Plan (SWP)	Minimum of Rs. 500 and multiples thereof.	Minimum of Rs. 500 and multiples thereof.
Recurring Expenses** Investment Mangmt. Exp. Other recurring expenses Total	1.25% 0.75% <b>2.00%</b>	1.25% 1.25% <b>2.50%</b>

\* The Trustees reserves the right to change/modify the load structure at a later date for the Schemes. \*\* Investors are requested to read the section on "Fees and Annual Recurring expenses" elsewhere in the application form. The recurring expenses indicated above may change subject to ceilings under the Regulations. \*\*\* No entry load will be charged on the SIP. Amount so invested will have an exit load equivalent to the entry load if the units are redeemed before 365 days.  
<sup>55</sup> It is open for any of the existing unit holders of Growth Option / other Dividend sub-options to opt for the above Dividend Options under the above schemes and may switch their investments to the above options at the prevailing NAV of the Growth Option of the respective scheme during a period of two days as follows: (1) In case of Quarterly Dividend Option under

Gilt - Treasury	Gilt - Investment	Short Term Plan
Open-ended short-term Gilt Fund	Open-ended medium-term Gilt Fund	Open-ended Income Fund
Gilt Securities (incl. Treasury Bills). Average Maturity normally not to exceed 3 years.	Gilt Securities (incl. Treasury Bills). Average Maturity normally not to exceed 8 years.	Debt Securities upto 100% & Money Market & Cash upto 50%
<b>Growth and Dividend</b> (Quarterly & Half Yearly) <sup>55</sup>	<b>Growth and Dividend*</b> (Half Yearly)	<b>Cumulative and Dividend Reinvestment</b> (Fortnightly & Monthly*)
Growth	Growth	Cumulative
Rs. 25,000 (plus in multiples of Re. 1)	Rs. 25,000 (plus in multiples of Re. 1)	Rs. 5,000 (plus in multiples of Re. 1)
Rs. 5,000 & in multiples thereof	Rs. 5,000 & in multiples thereof	Rs. 500 & in multiples thereof
Nil	Nil	Nil
Nil	Nil	Nil
Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations	Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations	Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations
Rs. 5,000	Rs. 5,000	Rs. 500
3.00 p.m. 3.00 p.m.	3.00 p.m. 3.00 p.m.	3.00 p.m. 3.00 p.m.
Not Available	Not Available	Not Available
Not Available	Not Available	Not Available
0.75% 0.25% <b>1.00%</b>	0.75% 0.25% <b>1.00%</b>	0.70% 0.30% <b>1.00%</b>

Tax Plan	FMCG Fund	Technology Fund
Open-ended Equity Linked Saving Scheme	Open-ended FMCG Sectoral Fund	Open-ended Equity Fund
Equity and Equity related instruments upto 90% & Debt, Money Market and Cash upto 10%	Equity and Equity related instruments in FMCG Companies upto 90% in & Debt, Money Market and Cash upto 10%	Equity and Equity related instruments 90 to 95% & Debt, Money Market and Cash upto 5 to 10%
<b>Growth &amp; Dividend</b>	<b>Growth &amp; Dividend</b>	<b>Growth &amp; Dividend</b>
Growth	Growth	Growth
Rs. 500 (plus in multiples of Re. 1)	Rs. 5,000 (plus in multiples of Re. 1)	Rs. 5,000 (plus in multiples of Re. 1)
Rs. 500 & in multiples thereof	Rs. 500 & in multiples thereof	Rs. 500 & in multiples thereof
(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: NIL	(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: NIL	(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: NIL
Nil	Nil	Nil
Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations after lock-in period of 3 yrs.	Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations	Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations
Rs. 500	Rs. 500	Rs. 500
3.00 p.m.	3.00 p.m.	3.00 p.m.
<b>Monthly:</b> Minimum Rs. 500 + 9 post-dated cheques for a minimum of Rs. 500 each	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each. ***	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each. ***
Not available	Minimum of Rs. 500 and multiples thereof.	Minimum of Rs. 500 and multiples thereof.
1.25% 1.25% <b>2.50%</b>	1.25% 1.25% <b>2.50%</b>	1.25% 1.25% <b>2.50%</b>

Prudential ICICI Liquid Plan – under Normal Option and Institutional Option between September 15, 2003 to September 16, 2003. Thereafter Quarterly Dividend Option under Prudential ICICI Liquid Plan would be open for investments by new investors with effect from September 17, 2003. (2) In case of Half-yearly Dividend Option under Prudential ICICI Liquid Plan – under Normal Option and Institutional Option and under Prudential ICICI Gilt Fund – Treasury Plan between October 1, 2003 to October 3, 2003. Thereafter Half-yearly Dividend Option under Prudential ICICI Liquid Plan and Prudential ICICI Gilt Fund – Treasury Plan would be open for investments by new investors with effect from October 4, 2003. ^ Under the Dividend Option, the Unit-holder may choose between Dividend Payout and Reinvestment Option. If not chosen, Default Option would be Dividend Payout.

# Funds at a glance

Key Features	Flexible Income Plan	Monthly Income Plan				
<b>Type</b>	Open-ended Income Fund	Open-ended Income Fund with no assured returns				
<b>Investment Pattern</b>	10 to 100% - Money market and Debentures with residual maturity of less than 1 year. 0 to 90% - Debt instruments with maturity more than 1 year	Debt securities, money market instruments, securitised debt & Cash upto 85%, Equity & Equity related securities upto 15%				
<b>Option</b>	<b>Cumulative and Dividend<sup>¶</sup></b> (Half Yearly, Quarterly)	<b>Dividend</b> (Monthly, Quarterly, Half Yearly) and <b>Cumulative AEP</b> (Appreciation & Regular) also offered.				
<b>Default Option</b>	Cumulative	Cumulative				
<b>Application Amount</b>	Rs. 5,000 (plus in multiples of Re. 1)	Cumulative - Rs.5,000; Dividend & AEP - Rs. 25,000 (plus multiples of Re 1)				
<b>Min. Addl. Investment</b>	Rs. 500 & in multiples thereof	Rs.500 & in multiples thereof under each option				
<b>Entry Load*</b>	Nil	Nil				
<b>Exit Load*</b>	Nil	For investment of less than or upto Rs.10 lakhs: 0.5% if investment held for less than or equal to a period of 6 months For investment of above Rs.10 lakhs: Nil				
<b>Redemption Cheques Issued ##</b>	Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations	Generally within 1 Business Day for specified RBI locations and additional 3 Business Days for Non-RBI locations				
<b>Min. Redemption Amt.</b>	Rs. 500	Rs.500				
<b>Cut off Purchase/Switch in time: &amp; Redemption/ Switch out</b>	3.00 p.m.	3.00 p.m.				
<b>Systematic Investment Plan (SIP)</b>	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each.	<table border="1"> <tr> <td><b>Dividend &amp; AEP Option</b></td> <td><b>Cumulative (without AEP) Option.</b></td> </tr> <tr> <td><b>Monthly:</b> Min. Rs 10,000 + 6 post dtd. chq. for a min. of Rs 2,500 each <b>Qtrly:</b> Min. Rs 10,000 + 4 post dtd. chq. for a min. of Rs 3,750 each</td> <td><b>Monthly:</b> Min. Rs. 1,000 + 8 post-dtd cheques for a min. of Rs. 500 each*** <b>Qtrly:</b> Min. Rs. 1,000 + 4 post-dtd. chq. for a min. of Rs. 1,000 each</td> </tr> </table>	<b>Dividend &amp; AEP Option</b>	<b>Cumulative (without AEP) Option.</b>	<b>Monthly:</b> Min. Rs 10,000 + 6 post dtd. chq. for a min. of Rs 2,500 each <b>Qtrly:</b> Min. Rs 10,000 + 4 post dtd. chq. for a min. of Rs 3,750 each	<b>Monthly:</b> Min. Rs. 1,000 + 8 post-dtd cheques for a min. of Rs. 500 each*** <b>Qtrly:</b> Min. Rs. 1,000 + 4 post-dtd. chq. for a min. of Rs. 1,000 each
<b>Dividend &amp; AEP Option</b>	<b>Cumulative (without AEP) Option.</b>					
<b>Monthly:</b> Min. Rs 10,000 + 6 post dtd. chq. for a min. of Rs 2,500 each <b>Qtrly:</b> Min. Rs 10,000 + 4 post dtd. chq. for a min. of Rs 3,750 each	<b>Monthly:</b> Min. Rs. 1,000 + 8 post-dtd cheques for a min. of Rs. 500 each*** <b>Qtrly:</b> Min. Rs. 1,000 + 4 post-dtd. chq. for a min. of Rs. 1,000 each					
<b>Systematic Withdrawal Plan (SWP)</b>	Minimum of Rs. 500 and multiples thereof.	Minimum of Rs.500 and multiples thereof.				
<b>Recurring Expenses**</b>						
Investment Mangmt. Exp.	1.00%	1.25%				
Other recurring expenses	0.50%	1.00%				
<b>Total</b>	<b>1.50%</b>	<b>2.25%</b>				

Key Features	Dynamic Plan	Power
<b>Type</b>	Open-ended Equity Fund	Open-ended Growth Fund
<b>Investment Pattern</b>	Equity and Equity related instruments 0 to 100% & Debt, Money Market and Cash 0 to 100%	Equity and Equity related securities including non convertible portion of convertible debentures - Upto 95% and at least 5% in Debt and Money Market securities.
<b>Option</b>	<b>Cumulative &amp; Dividend</b>	<b>Cumulative &amp; Dividend</b>
<b>Default Option</b>	Cumulative	Cumulative
<b>Application Amount</b>	Rs. 5,000 (plus in multiples of Re. 1)	Rs. 5,000 (plus in multiples of Re. 1)
<b>Min. Addl. Investment</b>	Rs. 500 & in multiples thereof	Rs. 500 & in multiples thereof
<b>Entry Load*</b>	(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: Nil	(i) For investment of less than Rs.3 Crores: 2.00% of applicable NAV; (ii) For investment of Rs.3 Crores and above: Nil
<b>Exit Load*</b>	Nil	Nil
<b>Redemption Cheques Issued ##</b>	Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations	Generally within 3 Business Days for specified RBI locations and an additional of 3 Business Days for Non RBI locations
<b>Min. Redemption Amt.</b>	Rs. 500	Rs. 500
<b>Cut off Purchase/Switch in time: &amp; Redemption/ Switch out</b>	3.00 p.m.	3.00 p.m.
<b>Systematic Investment Plan (SIP)</b>	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for a minimum of Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each. ***	<b>Monthly:</b> Minimum Rs. 1,000 + 8 post-dated cheques for Rs. 500 each <b>Quarterly:</b> Minimum Rs. 1,000 + 4 post-dated cheques for a minimum of Rs. 1,000 each. ***
<b>Systematic Withdrawal Plan (SWP)</b>	Minimum of Rs. 500 and multiples thereof	Minimum of Rs. 500 and multiples thereof.
<b>Recurring Expenses**</b>		
Investment Mangmt. Exp.	1.00%	1.25%
Other recurring expenses	1.50%	1.25%
<b>Total</b>	<b>2.50%</b>	<b>2.50%</b>

¶ For dividend of Rs.500 or less the Dividend will be Automatic Compulsory Reinvestment (irrespective of the option selected by the Unitholder) & for Dividend of more than Rs.500 will either be paid out or reinvested as opted by the Unitholders, If not selected the default option would be dividend reinvestment. \* If no option is chosen, default option would be dividend reinvestment.

Child Care Plan - Study	Child Care Plan - Gift	Index Fund
Open ended fund (Study Plan)	Open ended fund (Gift Plan)	Open-ended Index Linked Growth Scheme
Equity and Equity related securities 0-15%, Debt Securities, Money Market Instruments, Securitised Debt and Cash (including money at call) 85-100%	Equity & Equity related securities 51-60%, Debt Securities, Money Market Instruments, Securitised Debt & Cash (incl. money at call) 40-49%.	Equity stocks drawn from the components of the S&P CNX Nifty and the exchange traded derivatives on the S&P CNX Nifty - upto 100%. Money Market Instruments - upto 10%
Cumulative Option	Cumulative Option	Cumulative Option
Cumulative Option	Cumulative Option	Cumulative Option
Rs. 5,000/-, additional in multiples of Re.1	Rs. 5,000/-, additional in multiples of Re.1	Rs.5,000 (plus multiples of Rs 1000)
Rs. 1,000/-	Rs.1,000/-	Rs.1000/-
1.50%	1.50%	Nil
1.00% if investment is redeemed within 3 years. Nil if investment is redeemed after 3 years but before the Beneficiary Child attains the age of 18.	1.00% if investment is redeemed within 3 years. Nil if investment is redeemed after 3 years but before the Beneficiary Child attains the age of 18.	0.50% -for purchase transaction upto Rs. 5 lac if the investment is redeemed before 1 years and Nil -for all purchase transaction over Rs. 5 lac
Normally Within 3 business days	Normally Within 3 business days	Within 5 Business Days
Rs. 1,000	Rs.1,000	Rs.1000/-
3.00 p.m.	3.00 p.m.	3.00 p.m.
Monthly : Minimum Rs 1000 + 8 post dated cheques for a min of Rs 500/- each Quarterly : Minimum Rs 1000/- + 4 post dated cheques for a min of Rs 1000/- each	Monthly : Minimum Rs 1000 + 8 post dated cheques for a min of Rs 500/- each Quarterly : Minimum Rs 1000/- + 4 post dated cheques for a min of Rs 1000/- each	Monthly: Minimum Rs.5000/- + 6 post dated cheques of Rs 1,000/- Quarterly: Minimum Rs.5000 + 4 post dated cheques of Rs 1,500
Minimum of Rs 500 and multiples thereof.	Minimum of Rs 500 and multiples thereof.	Minimum of Rs.1000 and multiples thereof.
1.25% 1.00% <b>2.25%</b>	1.25% 1.25% <b>2.50%</b>	0.70% 0.55% <b>1.25%</b>

Floating Rate Plan	SPICE
Open-ended Income Fund	An open ended, exchange listed, index linked growth scheme
65-100% = Floating Rate Debt Instruments. 0-35% = Fixed rate debt instruments with maturity less than 1 year.	Securities comprising the SENSEX upto 100 % & Upto 10 % in Money market instruments, convertible bonds & other securities including cash & call
<b>Cumulative and Div. Reinvestment</b>	-
Cumulative Option	-
Rs 100000/- (plus in multiples of Re.1)	One Unit (One unit = SENSEX/100)
Rs 1000/- and in multiples thereof	One Unit (One unit = SENSEX/100)
Nil	Nil
Nil	Nil (In case there are no quotes on the BSE/DSE for five trading days consecutively, an investor can sell directly to the fund at an exit load of 2.5% of NAV)
Generally Within 1 business day for Specified RBI locations and additional 3 Business Days for Non-RBI locations	Within 3 business days
Rs. 500/- and multiples thereof	One Unit (One unit = SENSEX/100)
3.00 p.m.	3.00 p.m. during Stock Exchange Working Hours
Not Available	Not Available
Not Available	Not Available
0.45% 0.30% <b>0.75%</b>	<b>1.00%</b>

## As per the Regulations, the Fund shall dispatch redemption proceeds within 10 Business days of receiving the redemption request. Investors are advised to refer to the sections titled "Suspension of sale and redemption of units" and "Right to limit Redemption". Note: The fundamental attributes of a Scheme cannot be changed without the consent of not less than 75% of the unitholders.



# THE PRUDENT INVESTOR



## Corporate Office

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Website: www.pruicici.com E-mail: enquiry@pruicici.com

## Customer Service Centres

- **Ahmedabad:** 401, Sears Towers, Nr. Panchawati, Gulbai Tekra, Ahmedabad 380 006. Tel: (079) 26421095/96, 26408960 / 9029
- **Bangalore:** 15/16, Vayudoth Chambers, Ground Floor, Trinity Circle, M. G. Road, Bangalore 560 001. Tel: (080) 25323789, 25323675/76, 25323680
- **Baroda:** 203 Dwarakesh Complex, RC Dutt Road, Baroda 390 007. Tel: (0265) 2322283 / 84
- **Bhubaneswar:** 2nd Floor, Epari Plaza, Plot No. C-653, Unit-3, Janpath, Bhubaneswar, Orissa. Tel: (0674) 2535805, 2535806
- **Chandigarh:** SCO 137-138 1st Floor, Sector 9-C, Chandigarh 160 017. Tel: (0172) 2745302/3/2746195
- **Chennai:** No. 22/4, Aashika Chambers, Chamiers Road, Teynampet, Chennai 600018. Tel: (044) 2433 8228/9
- **Coimbatore:** Old No:58, New No.126, 1st floor, TV Swamy Road (West), R. S. Puram, Coimbatore 641 002. Tel: (0422) 2543380/2543382/2543384
- **Goa:** Shop No. 7, Ground Floor, Kamat Chambers, Opp. Hotel Neptune, Menezes Braganza Road, Panjim 403 001. Tel: (0832) 2424520/11
- **Allahabad:** (0532) 3101464 • **Amritsar:** 9814155441 • **Dehradun:** 9897001559 • **Guwahati:** 9864025593 • **Hubli:** 9845245837 • **Jalandhar:** 9814533990 • **Jamshedpur:** 9835039771 • **Kottayam:** 9847247672 • **Nasik:** 9822652556 • **Panipat:** 9416001114 • **Raipur:** 9425204467 • **Rajamundry:** 5566999, 9848162789 • **Ranchi:** 9835039770.
- **Hyderabad:** L.B. Bhavan, 6-3-550 Somajiguda, (Opp. Medinova), Hyderabad 500082. Tel: (040) 55510099/100
- **Indore:** 213-A City Center, 570 M.G. Road, Indore-452 001. Tel: (0731) 5043003 / 5043004
- **Jaipur:** 305, 3rd floor Ganpati Plaza, M.I. Road, Jaipur 302 001. Tel: (0141) 2388724, 2362257, 5106161
- **Kanpur:** 206, Krishna Tower, 2nd floor, 15/63 Civil Lines, Opp. U. P. Stock Exchange, Kanpur 208001. Tel: (0512) 2303520/23/05
- **Kochi:** No. 6, 3rd floor, Emgee Square, M.G. Road, Kochi 682 035. Tel: (0484) 2353 199/2371 809/3097458
- **Kolkata:** 124, Lords, 1st Floor, 7/1 Lord Sinha Road, Kolkata 700 071. Tel: (033) 2282 4077/82
- **Lucknow:** Office No 6, Ground Floor, Saran Chambers-I, 5 Park Road, Lucknow 226 001. Tel: (0522) 237923/717/711
- **Ludhiana:** SCO 147, 4th Floor, Feroze Gandhi Market, Ludhiana 141 001. Tel: (0161) 2413101/2/4
- **Mangalore:** 1st Floor, S. L. Chambers, Near Bunt's Hostel Road, Karangalpaday, Mangalore 575003. Tel: (0824) 2492179, 2491666
- **Mumbai:** 3rd Floor, Sai Nara, North Avenue & Linking Road Junction, Santacruz (W), Mumbai 400 054. Tel: (022) 26052153/4, 26040211
- **Nagpur:** C/o Fortune Business Centre, 1<sup>st</sup> Floor, 6 Vasant Vihar, West High Court Road, Shankar Nagar, Nagpur 440 010. Tel.: 98231 32903
- **New Delhi:** 206, Ashoka Estate, 2nd floor, 24, Barakhamba Road, New Delhi 110 001. Tel: (011) 23752515/16/17/18
- **Patna:** 306, Ashiana Harnivas, Dak Bungalow Road, Patna 800 001. Tel: (0612) 2230 483, 2213632, 2204164
- **Pune:** 1184/4, 3& 4 Ground Floor, Gokul Nagar, Dyaneshwar Paduka Chowk, Fergusson college Road, Pune 411005. Tel: (020) 4028844
- **Rajkot:** 103, Star Plaza, Phul Chaab Chowk, Rajkot 360 001. Tel: (0281) 2294299
- **Surat:** 419, Lalbhai Contractor Complex, Nanpura, Surat 395001, Gujarat. Tel. (0261) 2460362, 9824272250
- **Thiruvananthapuram:** Room No 304, 3rd Floor Megabyte Business Center, Pulimmodu, Thiruvananthapuram. Tel: 9847042200
- **Vijayawada:** 40-1-52/5, Ground Floor, Sai Nag Complex, Near Benz Circle, M. G. Road, Vijayawada 520 010. Tel: (0866) 5518882, 5516662, 9848050868
- **Visakhapatnam:** G-8, Rams Plaza, Diamond Park Lane, Dwarakanagar, Visakhapatnam 530016. Tel: (0891) 5566 333, 5566 318, 2762 660, 9848194249

**Statutory Details:** Prudential ICICI Mutual Fund (The Fund) has been set up as a Trust sponsored by Prudential plc (through its wholly owned subsidiary Prudential Corporation Holdings Limited) and ICICI Bank Limited. Prudential ICICI Trust Limited is the Trustee to the Fund and Prudential ICICI Asset Management Company Limited is the Investment Manager to the Fund. **Risk Factors:** Mutual Funds and securities investments are subject to market risks and there is no assurance or guarantee that the objectives of the Schemes will be achieved. As with any securities investment, the NAV of the Units issued under the Schemes can go up or down, depending on the factors and forces affecting the capital markets. Past performance of the Sponsors, AMC/Fund does not indicate the future performance of the Schemes of the Fund. The Sponsors are not responsible or liable for any loss resulting from the operation of the Schemes beyond the contribution of an amount of Rs. 22.2 lacs, collectively made by them towards setting up the Fund and such other accretions and additions to the corpus set up by the Sponsors. **Prudential ICICI Growth Plan** (objective is to generate long term capital appreciation), Entry Load: \*\*, Exit Load: Nil. **Prudential ICICI Income Plan** (objective is to generate income through investments in debt securities), Entry Load: Nil, Exit Load: For investment of less than or upto Rs. 10 Lakhs: 0.50% of applicable Net Asset Value (NAV) if the investment held for less than or equal to a period of 6 months; For investment of above Rs. 10 Lakhs: Nil. **Prudential ICICI Liquid Plan** (objective is to generate reasonable returns while providing high levels of liquidity), Entry Load: Nil, Exit Load: Nil. **Prudential ICICI FMCG Fund** (objective is to generate long term capital appreciation through investments primarily in FMCG sector), Entry Load: \*\*, Exit Load: Nil. **Prudential ICICI Tax Plan** (objective is to generate long term capital appreciation), Entry Load: \*\*, Exit Load: Nil. **Prudential ICICI Gift Fund - Treasury Plan** (objective is to generate regular returns through investments made in gilts), Entry Load: Nil, Exit Load: Nil. **Prudential ICICI Gift Fund - Investment Plan** (objective is to generate regular returns through investments made in gilts), Entry Load: Nil, Exit Load: Nil. **Prudential ICICI Balanced Fund** (objective is to generate long term capital appreciation and current income), Entry Load: \*\*, Exit Load: Nil. **Prudential ICICI Technology Fund** (objective is to generate long term capital appreciation), Entry Load: \*\*, Exit Load: Nil. **Prudential ICICI Monthly Income Plan (An open ended fund. Monthly income is not assured and is subject to the available of distributable surplus)** (objective is to generate regular income through investments in fixed income securities), Entry Load: Nil, Exit Load: For investment of less than or upto Rs. 10 Lakhs: 0.50% of applicable Net Asset Value (NAV) if the investment held for less than or equal to a period of 6 months; For investment of above Rs. 10 Lakhs: Nil. **Prudential ICICI Fixed Maturity Plan - Quarterly Series 1, Quarterly Series 2, Quarterly Series 3, Fixed Maturity Plan - Half Yearly Series 1, Half Yearly Series 2, Fixed Maturity Plan - Yearly Series 1, Series 2, Series 3, Series 4, Series 5, Series 6, Series 7 & Series 12** (objective is to generate regular returns through investments in debt securities), Entry Load: Nil, Exit Load: Nil (whether the Units are redeemed on Specified Redemption Date or otherwise) for Quarterly Series I, II and III, Half Yearly Series I & II, Yearly Series I, II, III, IV, V & VI and Exit load of 2% if investment redeemed before Specified Redemption Date for Yearly Series 7 and 12. **Prudential ICICI Child Care Plan** (Study Plan: objective is to generate income by creating a portfolio that is invested in debt, money market instruments and equity and equity related securities. Gift Plan: objective is to generate capital appreciation by creating a portfolio that is invested in equity and equity related securities and debt and money market instruments), Entry Load for both the plans are 1.50%. The Exit Load for both the Plans are (1) 1%, if investment is redeemed within 3 years. (2) Nil, if investment is redeemed after 3 years but before the Unitholder attains the age of 18. **Prudential ICICI Power** (objective is to generate long term capital appreciation through investments in core sectors & associated feeder industries), Entry Load: \*\*, Exit Load: Nil. **Prudential ICICI Short Term Plan** (objective is to generate Income through investments in debt securities) Entry Load: Nil, Exit Load: Nil. **Prudential ICICI Index Fund** (objective is track the returns of S&P CNX Nifty Index through investment in stocks drawn from constituents of Nifty), Entry Load: Nil, Exit Load: 0.50% for purchase transactions upto Rs 5 lacs, if the investment is redeemed within 1 year of investments and Nil for purchase transactions over Rs. 5 lacs; **Prudential ICICI Flexible Income Plan** (objective is to generate income through investments in a range of debt instruments and money market instruments of various maturities with a view to maximising income while maintaining the optimum balance of yield, safety and liquidity) Entry Load: Nil, Exit Load: Nil. **Prudential ICICI Dynamic Plan** (objective is to generate capital appreciation by actively investing in equity and equity related securities and for defensive consideration in debt / money market instruments), Entry Load: \*\*, Exit Load: Nil. **SENSEX Prudential ICICI Exchange Traded Fund ("SPICE")** (objective is to provide the investment returns that closely corresponds to the total return of securities as represented by the SENSEX), Entry Load: Nil, Exit Load: 2.5% of applicable NAV in case of no quotes on the BSE for five trading days consecutively and an investor redeeming directly from the Fund; **Prudential ICICI Floating Rate Plan** (objective is to generate income consistent with the prudent risk from a portfolio comprising substantially of floating rate debt instruments, fixed rate debt instruments swapped for floating rate return, and also fixed rate instruments and money market instruments), Entry Load: Nil, Exit Load: Nil. **Prudential ICICI Advisor Series** (an open ended asset allocation fund, which is of the nature of Fund of Funds, comprising thereunder five investment Plans, with a primary objective to generate returns through investment in underlying schemes of Prudential ICICI Mutual Fund) Entry Load: For Prudential ICICI Very Cautious Plan and Prudential ICICI Cautious Plan Entry Load is Nil and for Prudential ICICI Moderate Plan, Prudential ICICI Aggressive Plan and Prudential ICICI Very Aggressive Plan, the Entry Load is 1%, 1.50% and 1.75% respectively, Exit Load: Nil, Further, for investments by the Fund of Funds scheme, in underlying schemes of Prudential ICICI Mutual Fund, there would not be any entry load / exit load; are the names of the Schemes and do not in any manner indicate either the quality of the Schemes or their future prospects and returns. Please refer to the Offer Document for scheme-specific risk factors before investing.

\*\* **Entry Load for all the Equity Funds:** (i) For investment of less than Rs. 3 crores is 2.00% of applicable NAV. (ii) For investment of Rs. 3 crores and above is Nil. No entry load will be payable in respect of switch transaction from one equity scheme of Prudential ICICI to another equity scheme of Prudential ICICI.  
@ Maturity of Floating Rate Bond depends on reset period.